Vlamis Software Solutions, Inc.

Vlamis Software Solutions, Inc. (VSS) is the premier US consulting firm focused on Oracle-based Business Intelligence and Data Warehousing solutions.

We've earned our reputation through close contact with Oracle development teams, aggressive adoption of the latest Oracle technology, and ethical business practices.

We outfit our clients with the proper technical tools and guide them through the business wilderness.

Expert BI Guides and Outfitters for the Business Wilderness

Vlamis Software Solutions, Inc.
What We Do

Vlamis designs and implements business intelligence projects using the full range of Oracle technologies, including all Oracle BI offerings, data warehousing, ETL, OLAP, and data mining. No job is too small, large simple, or complex. Give us the tough stuff.

Quick Facts

Founded	1992, Kansas City, MO
CEO & President	Dan Vlamis
Industry	Consulting, Systems Integrator
Company Focus	Oracle-based Business Intelligence & Data Warehouse Implementations

Services
- Requirements Gathering
- Prototypes
- Design
- Proofs of Concept
- Implementation and Tuning
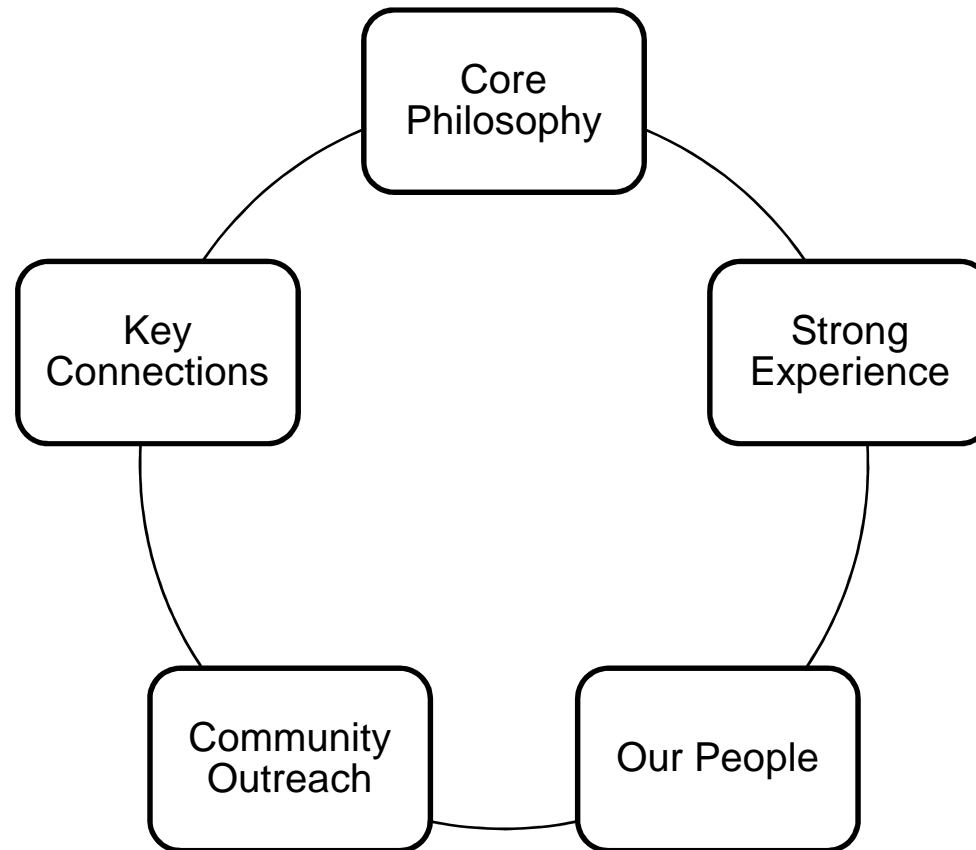- Training and Mentoring
- Database Administration
- Documentation

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Vlamis Software Solutions, Inc.
What Makes Us Stand Out

- Core Philosophy
- Strong Experience
- Our People
- Community Outreach
- Key Connections

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Vlamis Software Solutions, Inc.
Core Philosophy

Mission Statement

Our mission is to help companies manage their businesses through better understanding of their data. With our services, companies understand their business better, operate more efficiently, and make better decisions.

Value Proposition

We are the Expert BI Outfitters and Guides for the Business Wilderness. Vlamis offers a team approach. We guide our clients to the best solutions for their business intelligence needs. We outfit you with the best gear, teach you how to use it and set you on the path so you can explore on your own.

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Key Connections

VSS has long-standing connections within Oracle and are known as the experts in Oracle BI:

- *"Go to BI Partner" for Oracle*
- *Known in industry circles*
- *Participate in all major US Oracle conferences*
- *On many Oracle beta programs and advisory boards*
- *Most are consultants are ex-Oracle employees*
- *Dan was a former developer for Oracle*
- *Speak to Oracle product management routinely*
- *Product development connections from Oracle days*

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Strong Experience

*Vlamis consultants have an **average** of **22** years of experience.*

Over 200 projects using Oracle BI technology:

- Oracle BI Applications
- Oracle Database
- Oracle OLAP
- Oracle Data Mining
- Oracle Warehouse Builder
- Oracle Application Express
- Oracle Express

- SQL Developer
- Oracle Discoverer
- Oracle BI EE+
- BI Publisher
- Oracle JDeveloper
- Oracle BI Beans
- Essbase
- Hyperion

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Strong Experience

Vlamis has worked with many companies including multidivisional conglomerates across many different industries:

- Agriculture and commodities
- Communications, mobiles, telcos
- Consumer packaged goods (CPG)
- Energy, oil & gas
- Finance & Banking
- Food & Beverages
- Healthcare
- Insurance
- Manufacturing & Industrial
- Retail & Distribution
- Services
- Sports & entertainment

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BI Community Outreach

In addition to serving working closely with Oracle we are also very involved in BI community:

- Published six times from 2002 to 2008 in Oracle Magazine
- Produce blog at www.vlamis.com/blog
- Member of IOUG, ODTUG
- Produced *Faster and Smarter Data Warehouses with Oracle 11g* and presented this seminar in multiple Oracle offices
- Developed demonstrations of OBIEE on Oracle OLAP – on BIC2G
- Distributing Oracle demos to Oracle partners nationwide
- Speak at all major Oracle BI conferences
- Speak at regional Oracle user group meetings
- Dan is Oracle ACE

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Vlamis Software Solutions, Inc.
BI Community Outreach

- Taught numerous BI classes
- Served on past Business Intelligence Boards and committees
  - *Been IOUG conference committee members*
  - *BIG SIG of IOUG*
  - *BI CAB Member*
  - Oracle BI Partner Customer Advisory Council
  - *EPM partner advisory council member*
  - *BIWA Board of Directors*
  - *Conference chair of BIWA Summit 2008*
  - *Oracle Magazine Editorial Board*

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Our People

Dan Vlamis

President and CEO

dvlamis@vlamis.com

Dan started working with OLAP technology in 1986 at Information Resources, Inc., where he was a lead developer on what is now Oracle Sales Analyzer. He founded Vlamis Software in 1992. Dan continues his strong relationships with various Oracle developers and product managers to this day. Dan has worked on over 200 BI/OLAP projects in his career.

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Our People

Chris Claterbos

Consulting Manager

claterbos@vlamis.com

Chris has **26** experience working with Oracle technologies the past **12** in the Business Intelligence area. Chris has a wealth of knowledge and expertise in the following areas:

- Project Management
- Establishment of BI competency centers with in the client organization
- Database design, implementation and support going back to Oracle 5
- Analysis, design, development and implementation of business intelligence solutions using Oracle database and Oracle business intelligence
- Instruction and mentoring
- Use Oracle and other technology to develop BI dashboards and BI reporting systems that solve client requirements and help businesses improve their operations
- Develop and support custom BI Application development

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Mark Thompson

Senior Consultant

mthompson@vlamis.com

Mark Thompson (Senior Consultant) has **24** experience working with Oracle Business Intelligence (BI) technologies. Marks offers a wealth of knowledge in these technical areas:

- Oracle Analytical Workspace Manger technology
- Oracle Business Intelligence Enterprise Edition (OBIEE)
- Analysis, design, development and implementation of BI Solutions
- Developer and trainer for Oracle BI products.

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Cathye Pendley

Senior Consultant

cpendley@vlamis.com

Cathye has **16** years of experience working with Oracle Business Intelligence (BI) technologies. Prior to entering the Oracle BI world, Cathye owned her own insurance agency, where business intelligence and customer service were a must for her agency to succeed.   Cathye offers a well rounded mix of technical and non-technical skills:

- Project management of Oracle business intelligence projects
- Tool evaluations and selection for business intelligence tools
- Analysis, design, development and implementation of BI solutions
- Developed large and small BI applications/system
- Conversion of older BI technology into more current web based application
- Implemented sales and financial Applications using Oracle BI

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Our People

Tim Vlamis

Consultant

tvlamis@vlamis.com

Tim combines a strong background in the application of business intelligence (BI), analytics, and data mining with extensive experience in business modeling and valuation analysis, new product forecasting, and new business development processes and scenario analyses. Tim has assisted several high tech start ups, led partnership formations and dissolutions in Europe, Australia, Hong Kong, and Canada.

- Expert in multi-dimensional analysis, business strategy development, and growth road map development
- Broad experience in general management.
- BA Economics Yale University
- MBA Kellogg School of Management, Northwestern University
- PCM (Professional Certified Marketer) American Marketing Association
- Active member of NICO (Northwestern Institute on Complex Systems)

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