

Visualizing OLAP Data With Multiple Products

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Visualizing OLAP Data Agenda

- IOUG, BIWA and Vlamis background 5 mins
- Agenda for Visualizing OLAP Data:
 - Background on OLAP 10 mins
 - Visualizing OLAP data 5 mins
 - OBIEE 10 mins
 - Simba's MDX Provider for Oracle OLAP 5 mins
 - Microsoft Excel 5 mins
 - Arcplan 5 mins
 - DeltaMaster 5 mins
- More information (Q&A) 10 mins
- Use Chat to ask questions during the presentation





Dan Vlamis and Vlamis Software Solutions

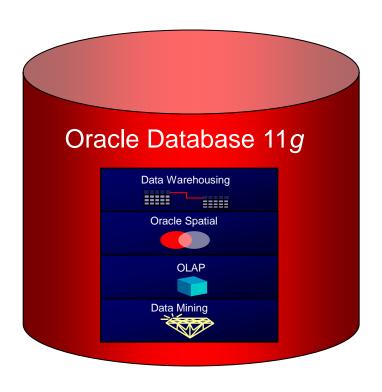
- Vlamis Software founded in 1992 in Kansas City, Missouri
- Developed more than 200 Oracle BI systems
- Specializes in ORACLE-based:
 - Data Warehousing
 - Business Intelligence
 - Design and integrated BI and DW solutions
 - Training and mentoring
- Expert presenter at major Oracle conferences
- www.vlamis.com (blog, papers, newsletters, services)
- Developer for IRI (former owners of Oracle OLAP)
- Co-author of book "Oracle Essbase & Oracle OLAP"
- Beta tester for OBIEE 11g
- HOL Coordinator for 2012 Collaborate Conference







Oracle OLAP <u>Leveraging Core Database Infrastructure</u>



- Single RDBMS-MDBMS process
- Single data storage
- Single security model
- Single administration facility
- Grid-enabled
- Accessible by any SQL-based tool
- Embedded BI metadata
- Connects to all related Oracle data

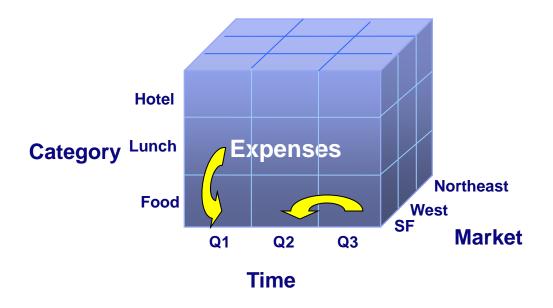




Easy Analytics Optimized Data Access Method

How do Expenses compare this Quarter versus Last Quarter

What is an Item's Expense contribution to its Category?



- Data stored in dense arrays
- Offset addressing no joins
- More powerful analysis
- Better performance





OLAP Is Fast For Dimensional Queries

- Dimensions are natural indexes to data
- Dimensions are natural way to look at data
 - By, across, over, down prepositions are often dimensions
- Handles multiple levels easily embedded total hierarchies
- Inter-row calcs are easy
 - Share, index
 - Yr/yr or prior period comparison
 - Movingtotal





Dimensions Are Key to OLAP Model

- OLAP good at unpredictable query pattern if query fits dimensions of data
- Don't confuse limitations of pre-calculated data with limitations of OLAP
- If filter invalidates OLAP, likely invalidates summary table logic
- Example: Sales by Region (easy)
- Hard: Sales by Region for stores open > 1 yr
- If demand ultimate flexibility, must calc on the fly and performance will be a problem if accessing lots of data





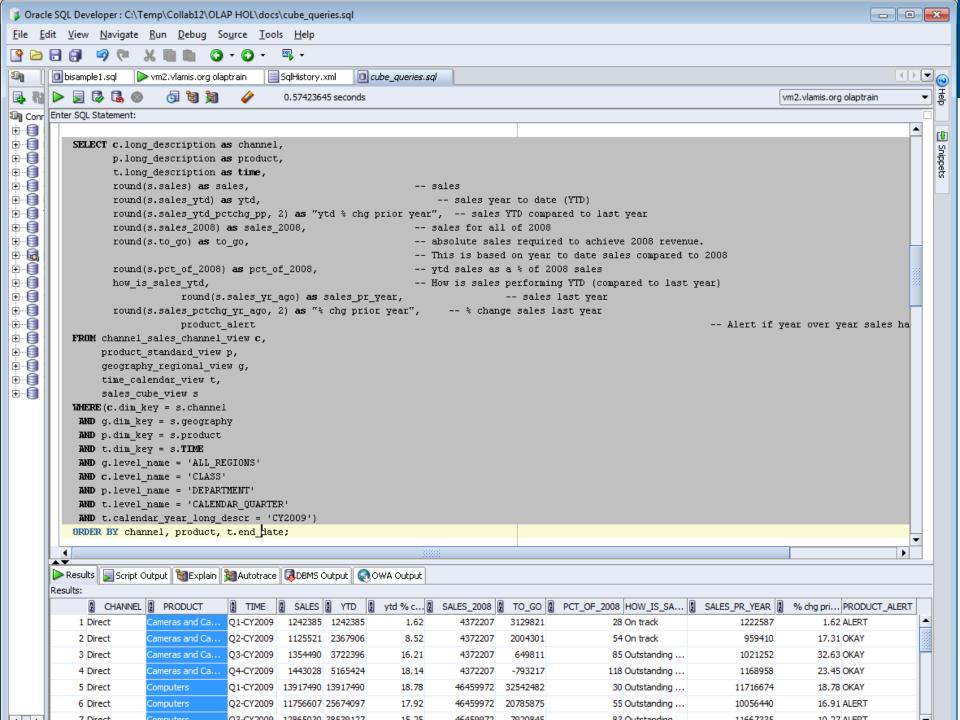
Analytics Made Easy

Calculations include:

- Time-series
- Comparison to peers (i.e. share)
- Alerts (uncover issues at levels below current selection)
- Statistical Forecasts
- ... and multiple layers of nested calculations
- ... at any level of detail

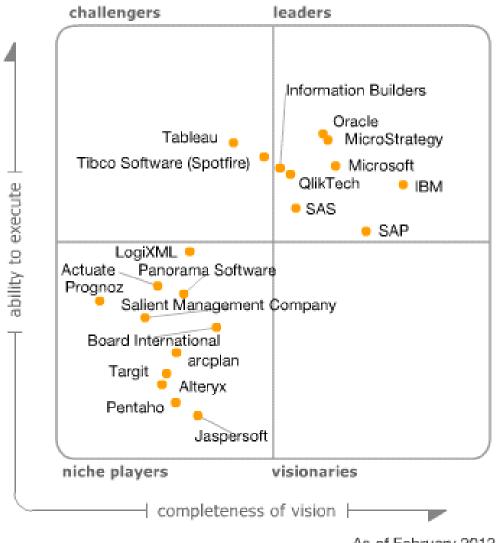
	■ Q1-CY2009	■ Q2-CY2009	■ Q3-CY2009	■ Q4-CY2009	■ Q1-CY2010	■ Q2-CY2010	■ Q3-CY2010	■ Q4-CY2010
⊕ Computers *								
Sales	33,777,199	28,581,026	30,982,913	34,565,477				
Sales % Chg PY	20.3	18.1	9.6	9.5				
Product Alert	Ø	8	8	8				
Sales YTD	33,777,199	62,358,225	93,341,138	127,906,615				
Sales YTD % Chg PY	20.3	19.3	15.9	14.1				
Sales YTD Share of Parent Product	81.5	81.0	80.5	80.3				
Sales YTD Share % Chg PY	2.5	1.1	(1.2)	(1.4)				
Cross Over Best Fit Fost	33,777,199	28,581,026	30,982,913	34,565,477	36,313,991	31,450,588	34,078,273	37,120,510
⊕ Cameras and Camcorders *								
Sales	2,961,771	2,699,287	3,192,047	3,540,144				
Sales % Chg PY	1.1	14.1	29.6	25.8				
Product Alert	②	Ø	②	Ø				
Sales YTD	2,961,771	5,661,058	8,853,105	12,393,249				
Sales YTD % Chg PY	1.1	6.9	14.1	17.2				
Sales YTD Share of Parent Product	7.1	7.7	8.3	8.2				
Sales YTD Share % Chg PY	(13.9)	(2.3)	16.8	13.4				
Cross Over Best Fit Fcst	2,961,771	2,699,287	3,192,047	3,540,144	3,526,328	3,068,517	3,437,529	3,843,667
⊕ Portable Music and Video *								
Sales	4,692,772	3,990,017	4,313,055	4,923,392				
Sales % Chg PY	9.4	9.9	8.9	12.4				
Product Alert	Ø	Ø	②	Ø				
Sales YTD	4,692,772	8,682,789	12,995,844	17,919,236				
Sales YTD % Chg PY	9.4	9.6	9.4	10.2				
Sales YTD Share of Parent Product	11.3	11.3	11.2	11.4				
Sales YTD Share % Chg PY	(6.8)	(5.9)	(1.8)	1.2				
Cross Over Best Fit Fcst	4,692,772	3,990,017	4,313,055	4,923,392	5,083,426	4,369,709	4,714,648	5,236,437







Gartner Magic Quadrant for BI Feb 2012



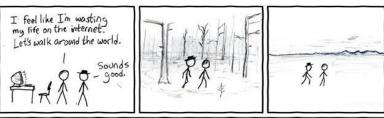


As of February 2012

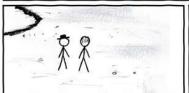


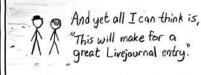
Main Uses of Reports & Dashboards

Exploration

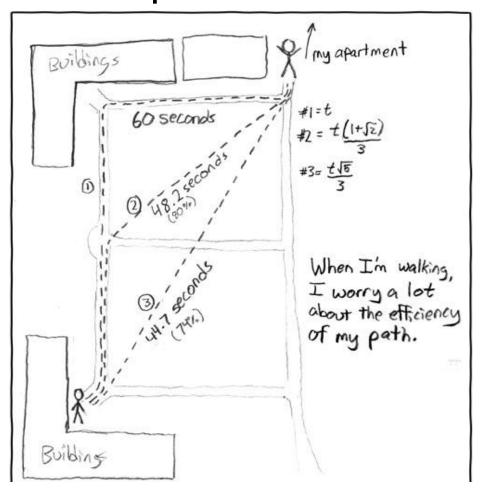








Explanation





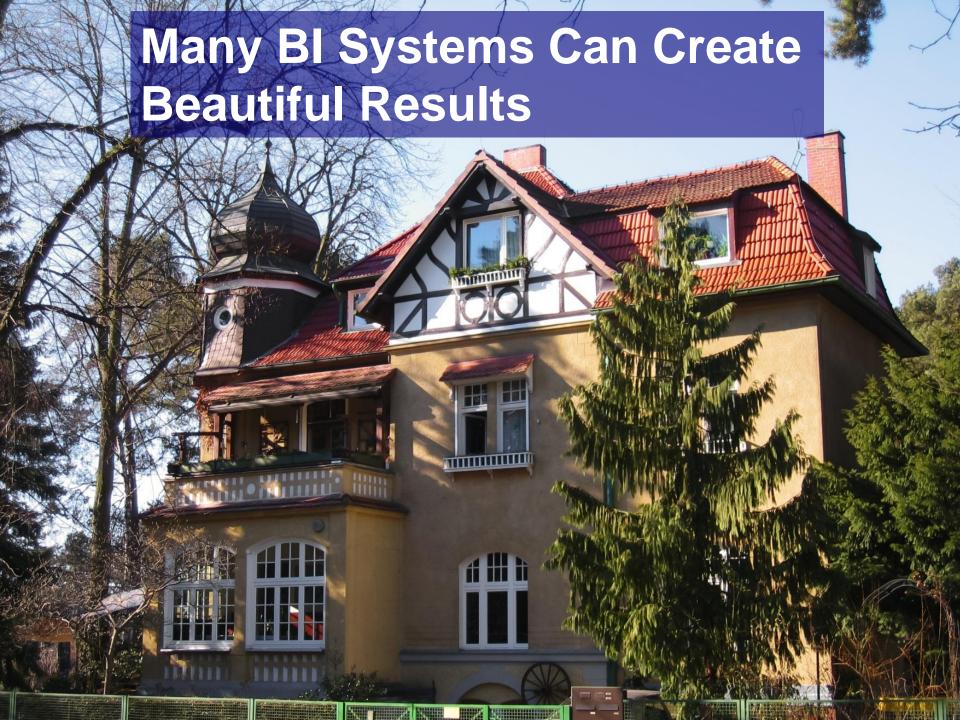




Highlights from Gartner's BI Magic Quadrant Report 2012

- BI and Analytics named as "Top Priority" for 2012
- "Organizations continue to turn to BI as a vital tool for smarter, more agile, and efficient business."
- OBI has highest aggregate "Ability to Execute" score.
- Broadest global deployment score
- Average user population nearly 3000
- Average data volumes nearly 5 Terabytes
- Below average complexity scores (mostly used for static reporting)
- ★Below average ease of use scores
- **XOBI** has low "data discovery" score









Hierarchical Reporting

- Hierarchical Columns can be put in Table or Pivot Table views
- Can be mixed with other column types
- Drag and Drop rearrangement supported

		Revenue							
		☐ Total Time							
			E 2008 E					3 2009	E 2010
				⊞ 2008 Q1	⊞ 2008 Q2	⊞ 2008 Q3	± 2008 Q4		
Total Products	Genmind Corp	16,792,560	5,470,146	932,961	2,672,378	1,441,689	423,117	5,036,331	6,286,08
	Stockplus Inc.	13,566,400	4,574,096	741,234	2,191,716	1,227,819	413,327	3,999,836	4,992,46
	Tescare Ltd.	19,641,040	6,455,758	1,033,491	3,245,622	1,669,336	507,310	5,963,833	7,221,44
⊟ BizTech	Genmind Corp	6,638,825	2,192,909	376,077	1,064,310	577,364	175,158	1,999,213	2,446,70
	Stockplus Inc.	6,289,013	2,136,281	361,774	989,802	573,723	210,983	1,839,924	2,312,80
	Tescare Ltd.	8,072,162	2,661,551	431,809	1,325,976	685,449	218,318	2,462,950	2,947,66
	Genmind Corp	2,920,284	899,128	162,373	438,735	219,250	78,771	908,519	1,112,63
	Stockplus Inc.	4,240,828	1,405,532	235,636	647,880	374,437	147,579	1,228,562	1,606,73
	Tescare Ltd.	3,724,305	1,228,831	179,706	628,925	326,636	93,564	1,141,531	1,353,9
⊞ Electronics	Genmind Corp	3,718,541	1,293,781	213,705	625,575	358,114	96,387	1,090,694	1,334,00
	Stockplus Inc.	2,048,185	730,749	126,137	341,922	199,286	63,404	611,362	706,07
	Tescare Ltd.	4,347,857	1,432,721	252,102	697,051	358,813	124,754	1,321,419	1,593,71
	Genmind Corp	6,674,101	2,208,040	379,356	1,112,519	549,015	167,150	1,968,610	2,497,45
	Stockplus Inc.	3,448,054	1,123,130	186,146	530,059	317,494	89,431	984,165	1,340,70
	Tescare Ltd.	7,377,844	2,392,018	380,614	1,218,792	618,980	173,632	2,207,565	2,778,20
⊞ HomeView	Genmind Corp	3,479,633	1,069,197	177,528	495,550	315,311	80,809	1,068,508	1,341,92
	Stockplus Inc.	3,829,333	1,314,686	193,315	671,855	336,603	112,914	1,175,746	1,338,90
	Tescare Ltd.	4,191,034	1,402,189	221,068	700,854	364,907	115,360	1,293,318	1,495,53
Hot Products	Genmind Corp	6,745,760	2,117,535	337,647	1,047,151	556,629	176,108	2,001,707	2,626,5
	Stockplus Inc.	4,315,039	1,516,319	255,707	774,003	346,365	140,244	1,224,600	1,574,12
	Tescare Ltd.	7,762,002	2,490,454	338,620	1,277,676	687,457	186,701	2,353,559	2,917,90
⊕ Camera	Genmind Corp	2,944,394	956,202	171,198	470,167	245,994	68,842	860,294	1,127,89
	Stockplus Inc.	1,495,109	531,747	91,765	265,213	128,359	46,410	381,834	581,52
	Tescare Ltd.	3,295,602	1,098,828	142,405	583,275	300,668	72,479	985,180	1,211,59
Cell Phones	Genmind Corp	2.155.126	655,182	82,108	351.183	165,440	56,451	659,225	840.71





Trellis View - Simple

Single type of inner visualization

⊕ Prompts and Sections

Distance Class

Orig Region Name 🚟

Drop here to vary color

Bar Axis # of Flights

Visualization

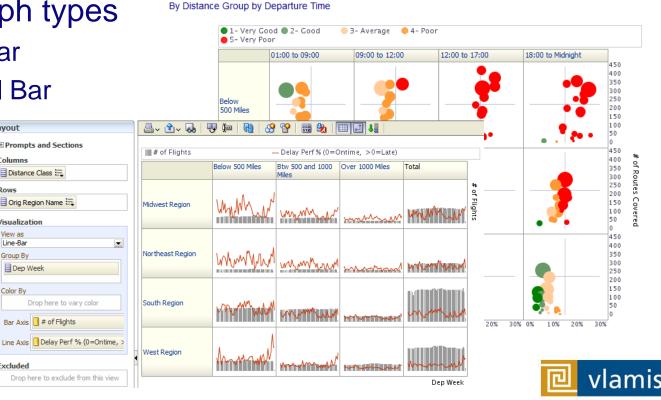
Line-Bar

Group By Dep Week

Common synchronized scale across all graphs

Airlines Delay Performance Matrix

- Has scale showing by default (can turn off)
- Lots of graph types
 - Vertical Bar
 - Horizontal Bar
 - Line
 - Area
 - Line-Bar
 - Pie
 - Scatter
 - Bubble

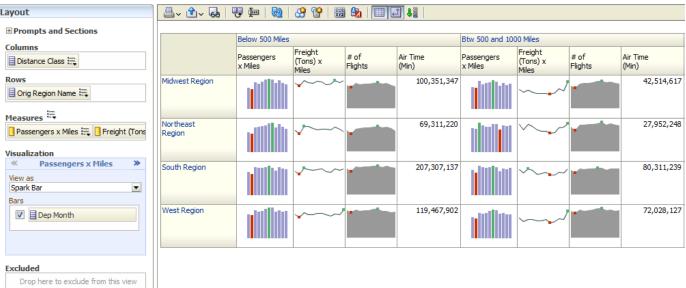


SOFTWARE SOLUTIONS



Trellis View - Advanced

- Pivot table with numbers or graphs in cells
- Each microchart has its own scale and not shown
- Most often used to see trend lines
- No axis description, so across should be time
- Can have different visualizations for different measures
 - Spark bar
 - Spark line
 - Spark area
 - numbers





Oracle BI Test Drive

- Free to try out Oracle BI
- Go to <u>www.vlamis.com/testdrive-registration/</u>
- Runs off of Amazon AWS
- Hands-on Labs based on Collaborate 2012 HOLs
- Test Drives for:
 - Oracle BI
 - BI Publisher
 - Microsoft Excel against Oracle OLAP (coming soon)
- Once sign up, you have private instance for 5 hours
- Available now





Oracle BI Demo







Simba MDX Provider Opens Doors

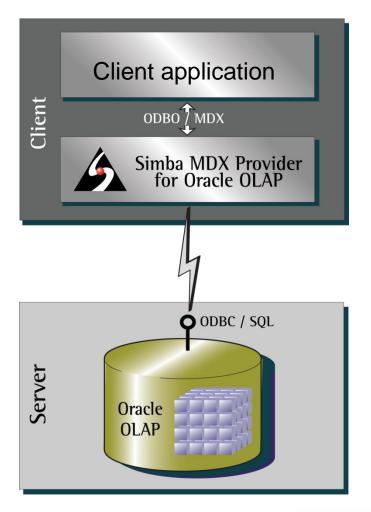
- Oracle OLAP uses SQL as query language
- Predominant query language for OLAP front ends is MDX
- Simba translates MDX into SQL
- Enables many MDX-based products to work against Oracle OLAP
- Not all MDX is the same—may require some tweaks
- Can often fool products by telling them back end is MS Analysis Server





Simba MDX Provider to Oracle OLAP

- Client applications talk MDX
- Simba translates to SQL
- Simba MDX Provider is Oracle's recommended solution for connecting BI applications to Oracle OLAP data sources
- Provides live access to data without replicating from OLAP cubes







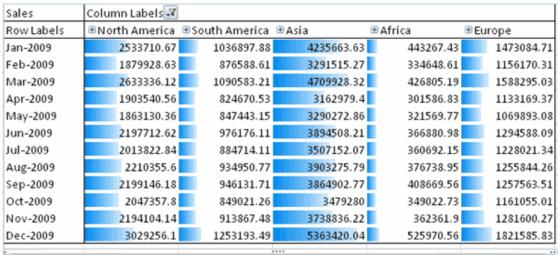
Front ends enabled by MDX and XML/A

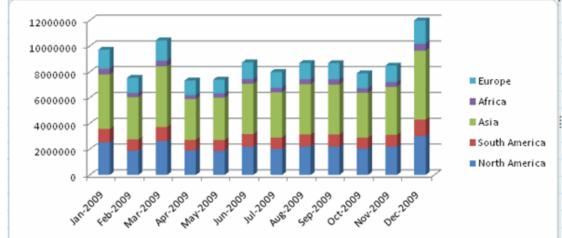
- Microsoft Excel
- Excel Services
- Arcplan
- DeltaMaster
- Tableau
- Business Objects
- Cognos
- Microstrategy
- LogiXML
- Lots of others to try out



Excel with Oracle OLAP

- Native Excel
- Not an addin
- Pivot tables
- Pivot charts
- Excel 2003 2010 and beyond
- Best with Excel 2010
- Set up OLAP as ODBC data source via Control Panel





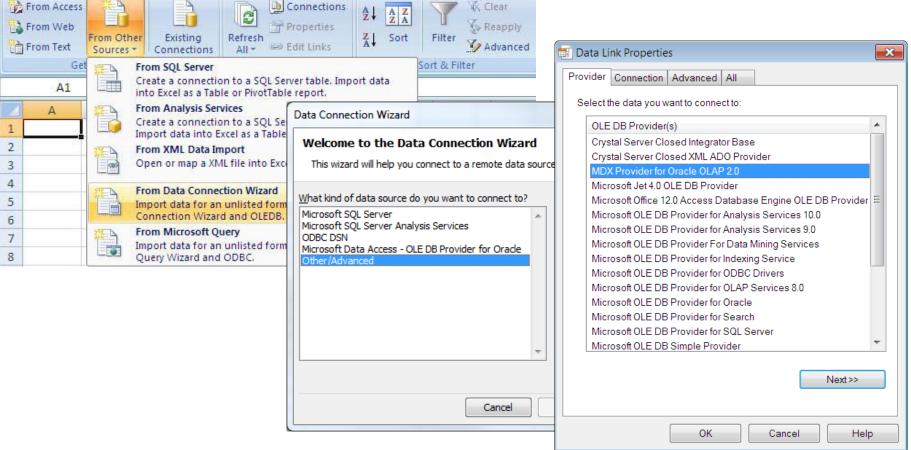


Connecting It Together – ODC (cont.)

Begin a followalong demo

Book1 - Microsoft Excel

Home Insert Page Layout Formulas Data Review View







Excel Demo Against Oracle OLAP







- HQ in Dusseldorf, Germany. US base in Philadelphia.
- Works with multiple back ends including Oracle OLAP via Simba MDX Provider
- Flexible development tool for developing custom screens
- Many products in suite of products
- Showing arcplan Enterprise



arcplan Differentiators



 One integrated platform for all of your BI needs, including dashboards and reporting; budgeting, planning and forecasting; ad-hoc reporting; and mobile BI.

- Offers powerful analysis and visualization capabilities that are too complex for other BI systems (e.g. Pareto/80-20 analysis)
- Leverages your existing infrastructure, making it easy to report off of Oracle and non-Oracle data sources.
- The #1 front-end to Oracle for the second year in a row according to the world's largest survey of BI users (The BI Survey 10, 2011).
- Enables easy report and dashboard creation and a user-friendly interface for even casual users.



arcplan 7 Comm. Interfaces & Standards



- IBM IBM Cognos TM1, IBM DB2, IBM InfoSphere Cubing Services
- Microsoft Microsoft SQL Server, Microsoft SQL Server Analysis Services, Microsoft Sharepoint
- Oracle Oracle RDMBS, Oracle Essbase, Oracle Hyperion Enterprise, Oracle Hyperion Financial Management, Oracle OLAP MDX (via Simba Technologies)
- Paris Technologies PowerOlap
- SAP SAP BI, SAP BI-Integrated Planning (SAP BI-IP), SAP R/3, SAP Query, SAP HANA, SAP NetWeaver Portal, NetWeaver certified
- Teradata Teradata OLAP Connector
- Other vendors Infor PM OLAP Server (former Alea), MIK OLAP, Software AG Adabas
- Standards All ODBC compliant databases, All OLE DB compliant databases, OLE DB for OLAP, XML/A, XML, XBRL, Web services (SOA), LDAP

Technology Partners













As of: arcplan version 7.1.1



Company Overview

January 2012



arcplan Demo







DeltaMaster

- Available from Bissantz
- HQ in Nuremburg, Germany
- Works with multiple back ends
- Available from resellers such as Vlamis Software
- Integrated software for various experience levels
 - Report recipients
 - Adhoc users and builders
 - Analysts
- Advanced visualizations
- Focus on business users
- Preconfigured reports / analysis templates



Analysis methods need to be preconfigured...

BISSANTZ

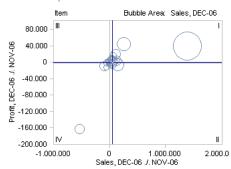
... and freely combinable by business end users

Automated rankings

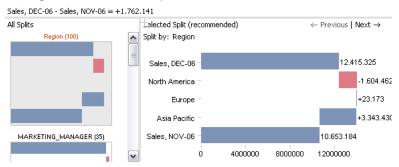
Top	Ship To	Share	Profit, DEC-06 ./. NOV-06
1.	Computer Services Tokyo	-161,8%	80.668
2.	Computer Warehouse San Jose	-56,5%	28.154
3.	Business World San Jose	-50,4%	25.107
4.	Computer Wiz Tempe	-37,2%	18.558
5.	KOSH Entrpr El Segundo	-12,1%	6.024
6.	SHG New York	-9,7%	4.826
7.	KOSH Entrpr Tokyo	-6,1%	3.018
8.	Computer Warehouse Atlanta	-5,7%	2.827
9.	Computer Warehouse Detroit	-5,0%	2.479
10.	KOSH Entrpr Madrid	-4,7%	2.362

Bottom	Ship To	Share	Profit, DEC-06 ./. NOV-06
1.	Computer Warehouse Singapore	294,7%	-146.898
2.	KOSH Entrpr New York	57,4%	-28.630
3.	Business World New York	34,6%	-17.256
4.	Computer Warehouse London	25,4%	-12.645
5.	IBS Computers London	11,2%	-5.591
6.	Business World Nanterre	10,9%	-5.434
7.	SHG Sacramento	10,7%	-5.337
8.	IBS Computers New Orleans	7,2%	-3.606
9.	KOSH Entrpr Boston	7,1%	-3.523
10.	SHG Austin	1,8%	-899

Portfolio analysis

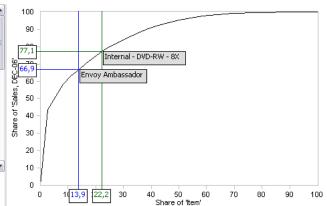


Searching for causes with waterfall analysis



Concentration analysis - how dependent am I on certain customers?

	Item			Sales, DEC-06	Σ	%	Σ%	^	
1.	Senti	inel Financia	al	5.396.778	5.396.778	43,5%	43,5%		
2.	Senti	inel Standar	d	981.057	6.377.835	7,9%	51,4%		
3.	Senti	inel Multime	dia	879.397	7.257.232	7,1%	58,5%	≡	
4.	Envo	y Executive		583,248	7.840.480	4,7%	63,2%		70
5.	Envo	y Ambassa	dor	463,171	8,303,651	3,7%	66,9%		9
6.	Envo	y Standard		453,316	8.756.968	3,7%	70,5%		Ä
7.	Unix	/Windows 5	-user pack	431.388	9.188.356	3,5%	74,0%		o d o
8.	Inter	nal - DVD-R	.W - 8X	378.798	9.567.154	3,1%	77,1%		ğ
9.	56Kb	ps V.90 Typ	e II Moder	374.358	9.941.512	3,0%	80,1%		0
10.	Moni	tor- 17"Sup	er VGA	292,076	10.233.588	2,4%	82,4%		Į,
11.	Inter	nal - DVD-R	W - 6X	276,664	10.510.252	2,2%	84,7%		ľ
12.	512N	1B USB Drive	9	248.155	10.758.407	2,0%	86,7%		
13.	Delu	ke Mouse		223,456	10.981.863	1,8%	88,5%	~	
A	- 5	13,9%	13,9%	8.303.651	8.303.651	66,9%	66,9%		
В	8	8,3%	22,2%	1.263.503	9.567.154	10,2%	77,1%		
C	36	77,8%	100,0%	2.848.171	12,415,325	22,9%	100,0%		



Data-dense visualization...



... enables comparisons which allow for more analyses

Dashboard based on Oracle Global schema

▼ DEC-06

Margin analysis Analytical links via right-click on selected value DEC-06 - NOV-06 DEC-06 Indicators DEC-06 NOV-06 DEC-06 - NOV-06 kum. 1.762.141 140.138.317 Sales 12.415.325 10.653.184 16,5% -u-- 1.811.986 9.751.302 18,6% 129.113.770 Cost -49.845 -5,5% 11.024.547 Profit 852.037 901.882

Sales analysis

Product Families	DEC-06	NOV-06	DEC-06 - NOV-06	DEC-06 - NOV-06 %	DEC-06 kum.	
Desktop PCs	7.257.232	5,467,688	1.789.545	32,7%	76.682.955	
Portable PCs	1.499.736	1,430,607	-"•-"" "-•-" 69.129	4,8%	18.072.328	
CD/DVD	1.019.915	1.478.860	*	-31,0%	17.302.122	
Accessories		493.030	130.083	26,4%	6.215.304	
Operating Systems		433.646	134.521	31,0%	5.276.530	
Modems/Fax		448.208	35.155	7,8%	5,565,552	
Memory		447.747	-30.167	-6,7%	5.347.292	
Monitors		319.938		13,4%	3.926.632	
Documentation		133,460	49.871	37,4%	1.749.602	

Marketing Manager

	Sales	Profit per unit
Burtis	623,112	3,23
Furst	9.688.024	32,15
Hickey	183,330	11,22
Jackson	1.920.859	24,84

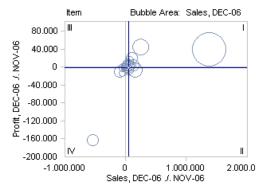
Packagings

	Sales	Profit per unit
Allround	139,144	5,83 ■
Executive	1.779.975	5,00
Laptop Value Pack	798.921	6,55 ■
Multimedia	1,328,533	11,06 ■

Regional indicators

Shipments	Cost	Sales	Profit	Units	Profit per unit
Spain	-^^√-√-√√ 48.299 <u>T</u>	54.862	6,563	266	24,67
Japan	4.870.128 <u>T</u>	5.056.018	185.890	7.683	24,20
Italy	101.626 T	114.165	12,539	555	22,59
Canada	\\/*\/ 199.087 <u>T</u>	221.482	22,395	1.170	19,14
Australia		108.055	9.813	514	19,09
Hong Kong	المراجعينيات / 110.601 مرجعينيات	115.181	4.581	275	16,66
United States	√~~~√ 4.739.912 <u>T</u>	5.251.332	511.420	31.646	16,16
Germany	V^^^ 236.511 <u>▼</u>	253,557	17.046	1.580	10,79
Singapore	342.089T	385.522	43,434	4,475	9,71
United Kingdom		641.501	41.964	5.934	7,07
France		213.649	-3,608	954	-3,78

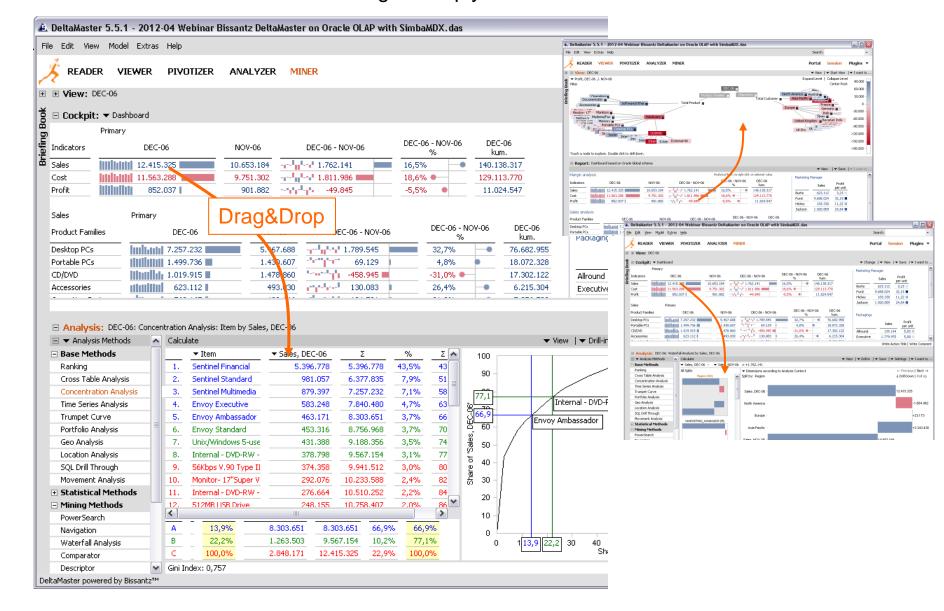
Sales vs. profit portfolio analysis



Integration of automation and visualization...



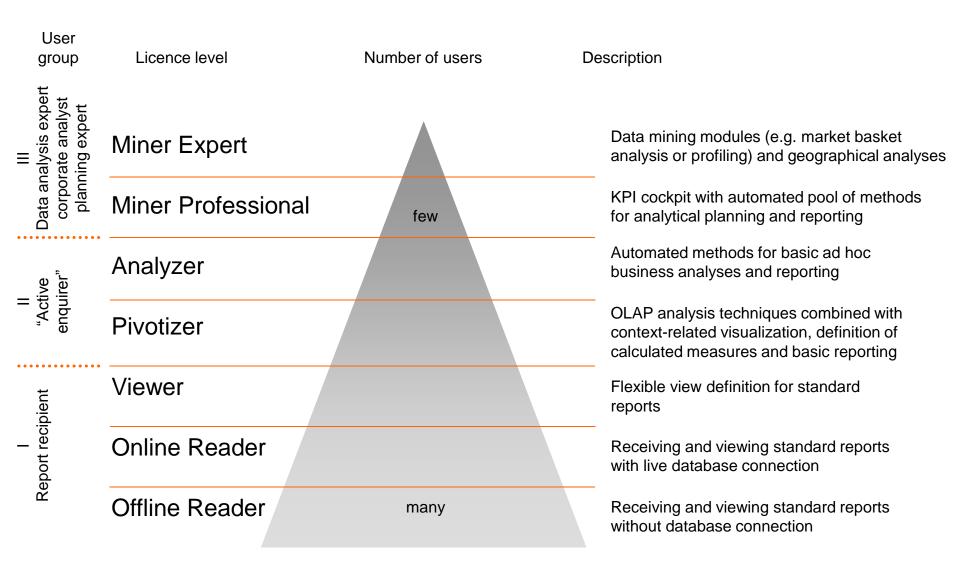
... allows the business end user to dig-in deeply into data warehouses



User and licence pyramid



Functionality and license offers for every target group





DeltaMaster Demo







Summary

- BI Data is best stored in multi-dimensional database
- Oracle Database EE already has cubes—Oracle OLAP
- Oracle OLAP can work with multiple front ends
- Oracle OLAP works with any product that issues SQL
- Simba MDX provider translates MDX to SQL
- MDX enables many front end products
 - Arcplan
 - Bissantz DeltaMaster
 - Many others, including using XML/A





Questions? Send Via Chat Window

- More information on:
- Vlamis Software: www.vlamis.com, dvlamis@vlamis.com
- Oracle BI Test Drive: <u>www.vlamis.com/testdrive-registration/</u>
- IOUG: www.ioug.org
- BIWA: www.oraclebiwa.org
- BIWA Virtual Summit: http://oraclebiwasig.blogspot.com/



- Simba: www.vlamis.com/simba
- Excel: http://office.microsoft.com/en-us/excel/
- Bissantz DeltaMaster: www.vlamis.com/deltamaster, <a href="w
- Arcplan: <u>www.vlamis.com/arcplan</u>, <u>www.arcplan.com/en/products/enterprise/</u>

