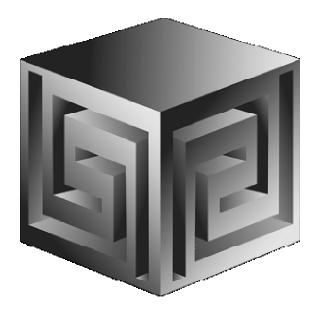
#### Oracle BI and Oracle OLAP— What's All This About?

#### October 2005



Dan Vlamis dvlamis@vlamis.com Vlamis Software Solutions, Inc. 816-781-2880 http://www.vlamis.com



# **Vlamis Software Solutions, Inc.**

- Founded in 1992 in Kansas City, Missouri
- Oracle Partner and reseller since 1995
- Specializes in ORACLE-based:
  - Data Warehousing
  - Business Intelligence
  - **Data Transformation (ETL)**
  - Web development and portals
  - □ Express-based applications
- Delivers
  - Design and integrate BI and DW solutions
  - □ Training and mentoring
- Expert presenter at major Oracle conferences





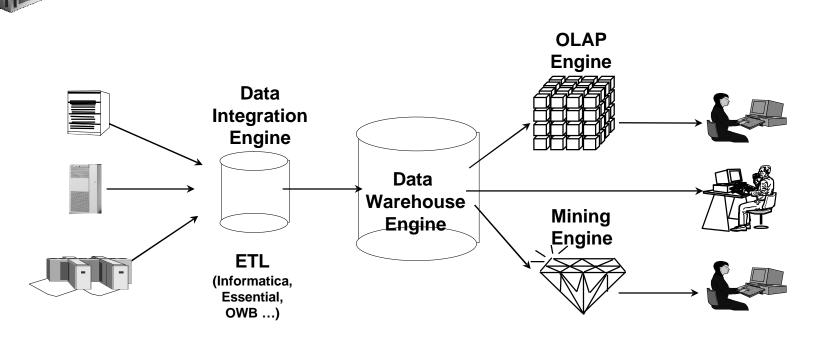
- Dan Vlamis, President of Vlamis Software
  - Developer for IRI (former owners of Express)
  - □ Founded Vlamis Software in 1992
  - Beta tester and early adopter of Oracle OLAP
  - □ Expert speaker and author
  - □ "Techie" on OLAP DML
  - □ Recognized expert in Express and OLAP industry



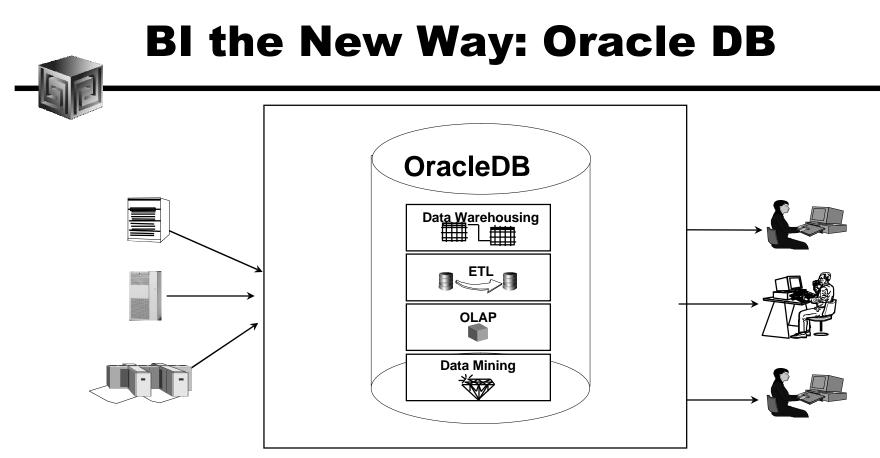
# Agenda

- What are the parts of Oracle BI?
- How does Oracle OLAP fit in?
- OLAP Cubes and Analytic Workspaces
- Building Analytic Workspaces
- Front-end options
  - Discoverer
  - BI Beans
  - □ Spreadsheet Add-in
- Case studies of Oracle OLAP in the "real world"

# **Business Intelligence the Old Way**



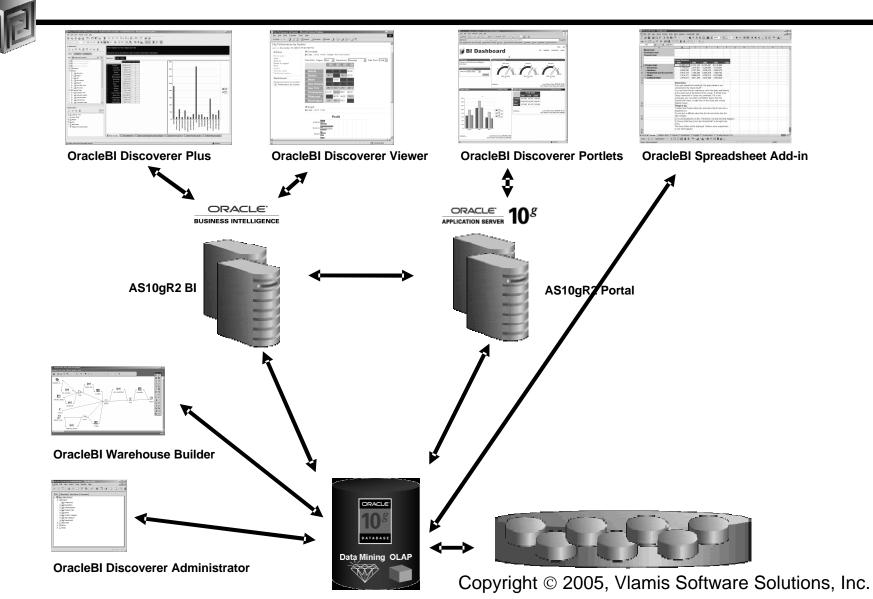
- Special purpose engines for differing tasks
- Metadata migration tools ease replication
- User interfaces generally different for different tools



•Single business intelligence platform

- -Reduce administration, implementation costs
- -Faster deployment & Improved scalability and reliability

### **Oracle BI Product Architecture**



# **Definition of OLAP**



OLAP stands for On Line Analytical Processing. That has two immediate consequences: the on line part requires the answers of queries to be fast, the *analytical* part is a hint that the queries itself are complex.

i.e. Complex Questions with FAST ANSWERS!

# Why a Separate OLAP Tool?



- Empowers end-users to do own analysis
- Frees up IS backlog of report requests
- Ease of use
- Drill-down
- No knowledge of SQL or tables required
- Exception Analysis
- Variance Analysis



# What Does OLAP Add to a DW?

- Multidimensional user view of data
- Users create own reports
- Users create own measures
- Easy drill-down, rotate
- Iterative discovery process (not just reports)
- Ad-hoc analysis
- Easy selection of data with business terms

# What Does Oracle OLAP Add to a DW?

- Multidimensional user view of data
- Users create own reports
- Users create own measures
- Easy drill-down, rotate
- Iterative discovery process (not just reports)
- Ad-hoc analysis
- Easy selection of data with business terms
- OLAP DML with what-if, forecasting
  - Platform for extensions
- Not exposed with Discoverer



#### **OLAP Option – High-level View**

- Advanced analytics
- Integrated in RDBMS
- Easy to develop
- Easy to use
- Facilitate collaboration
- Flexible deployment
- Scaleable and performant
- True Relational Multidimensional database



# **OLAP Option – Technical View**

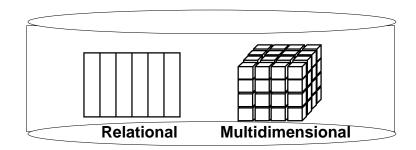
The OLAP Option consists of five key elements:

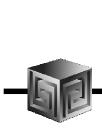
- Multidimensional data types, used for holding cubes and dimensions, temporary or stored permanently in LOBs within schemas
- **2.** A multidimensional calculation engine
- **3.** A Java development framework with reusable OLAP components
- 4. Extensions to SQL to allow SQL access to these multidimensional datatypes
- 5. An additional layer of OLAP-specific metadata known as the OLAP Catalog



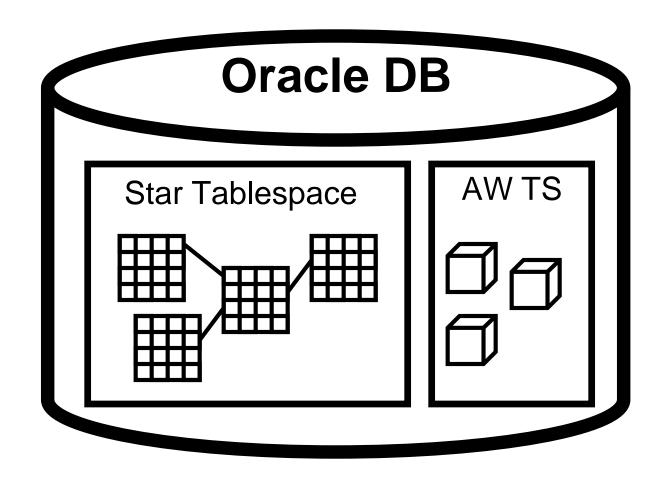
# **ROLAP vs. MOLAP**

- What is ROLAP? (Relational)
- What is MOLAP? (Multidimensional)
- It's all in how the data is stored





# Analytic Workspaces Are Stored in Tablespaces in OLAP





# What is an Analytic Workspace?

	t <b>erprise Manager Console</b> Navigator Object Tools Config	urati	on <u>H</u> elp					
© (	GLOBAL GLOBAL_AW Comparison GLOBAL_AW Comparison GLOBAL AWSGLOBAL Comparison GLOBAL AWSGLOBAL Comparison Compa	Tak	Name: Schema: Tablespace:	AW\$GLO GLOBAL, GLOBAL, O Organ	BAL _AWV	ptions LO	B Storage S	Statistics
?	⊕-© Triggers		Name		Datatype	Size	Scale	Nulls?
	DATE_TAB		PS#		NUMBER	10	(	· •
	>DIndexes		GEN#		NUMBER	10	0	· · ·
	≻⊡Views		EXTNUM		NUMBER	8	C	· · ·
-	>D Synonyms		AWLOB		BLOB			~
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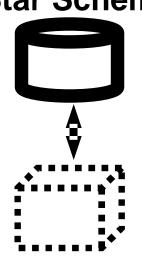


# **Managing Analytic Workspaces**

Analytic Workspace Manager dantoshm2: <u>File View T</u> ools <u>H</u> elp	1521:orcl Model Vi	ew		-OX
B. A GLOBAL	Dimensions:			
D A GLOBAL_AW	Name	Lo	ong Description	Туре
Analytic Workspaces	CHANNEL		hannel	User
🖻 👩 GLOBAL (attached RW)	CUSTOMER	Cu	ustomer	User
🖻 🖓 Dimensions	PRODUCT	Pr	roduct	User
다 🏳 CHANNEL	TIME	ıiT	me	Time
E Levels	•	3333		•
ー 叠 TOTAL_CH 一 叠 CHANNEL ⊕ □ 强 Hierarchies	Cubes:	Long Descri	Dimensions	
⊕ C Attributes		Sales Cube	TIME,CUSTOMER,PRODUC	
Mappings	PRICE_AND_CO		· · ·	
			11112, 1102001	
	•	33333		•
⊡ ⊒ Innic ⊡ ⊡ Cubes ⊡ ⊡ SALES_CUBE	Measures:			
	Name	Ci	ube	
	SALES	SA	ALES_CUBE	
	UNITS	SA	ALES_CUBE	335
	BASE_COST		ALES_CUBE	
	COST		ALES_CUBE	
🕀 🔂 Measure Folders 👻	BASE_PRICE	SA	ALES_CUBE	-

# **Advantages of RDBMS Storage**

Oracle Star Schema

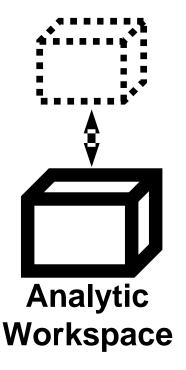


- Store data in familiar RDBMS
- Easy access to data using SQL
- Can use materialized views
- Best for read-only applications
- Model with OWB
- Data may already be in schema



# **Advantages of AW Storage**

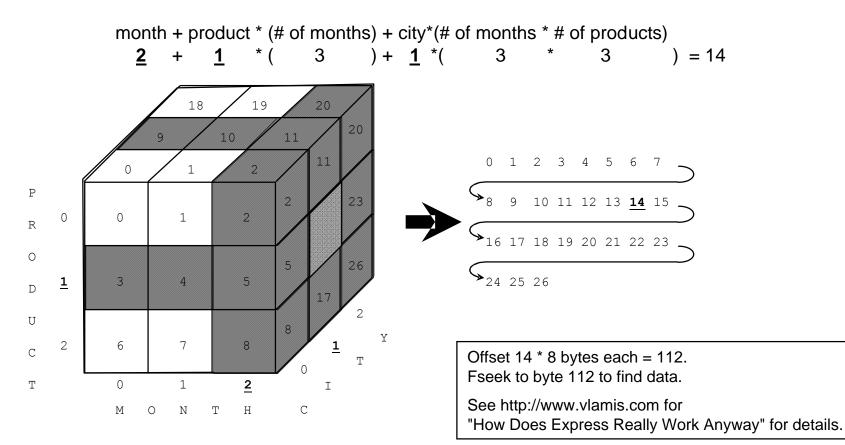
- Faster multidimensional access
- Personal user workspaces
- Best for read/write applications
- Best for heavier analysis
- OLAP DML language



# Finding data is simple multiplication and addition



Formula for calculating cell offset:





# **Relational Cubes vs. AW Cubes**

- Relational cubes include
  - □ Star schema
  - □ OLAP catalog metadata
  - □ Summary data in materialized views
- Analytic workspace cube include
  - Analytic workspace built to the database standard form specification
  - □ OLAP catalog metadata in AW



### **Cubes Defined**

- Definition:
- Cubes are collections of measures. They are a logical way to organize data. All measures in a cube share the same dimensionality
- Examples:

□ Sales\_Cube (with Units, Dollars, Profit)

□ Finance\_Cube (with Actual, Budget, Variance)

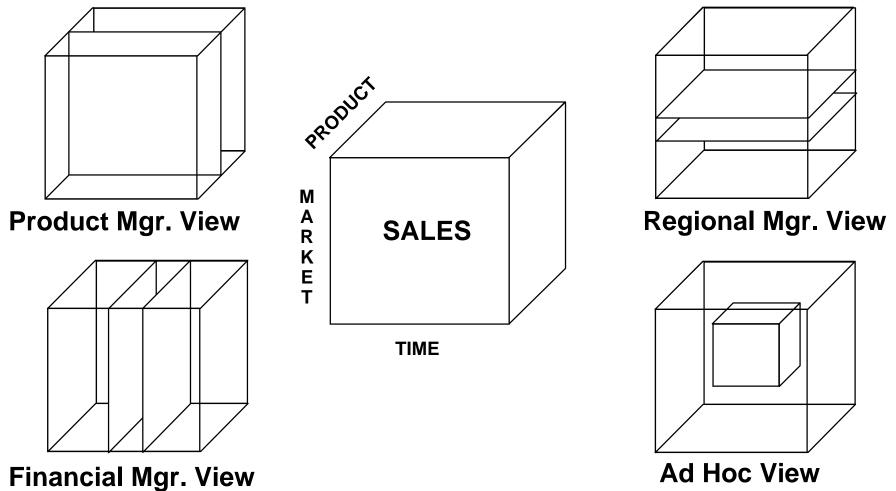


# What Are AW Cubes?

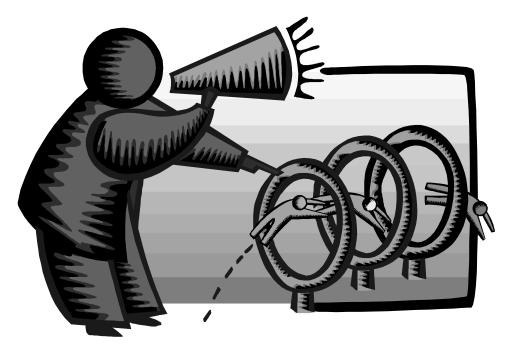
- Data stored as arrays
- Dimension values are internally integers
- Offset calculated using simple multiplication
- Offset tells exactly where to look for data
- Pages and segmentation complicate design
- Conjoints and composites handle sparsity

#### **OLAP AW Stores Data in Cubes**

#### Fast Flexible Access to Summarized Data



# **Building Cubes in AWM**

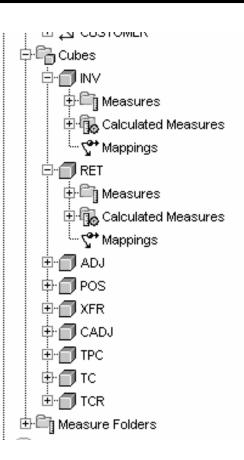


#### See November / December 2005 Oracle Magazine for 4-page article "Use Oracle AWM 10g to build analytic workspaces" with details

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#### **Cubes in AWM**



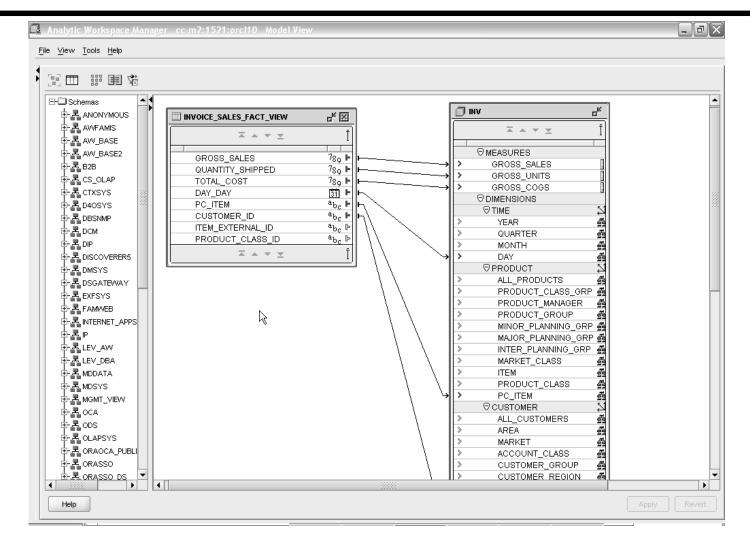


#### **Define Measures**

	General Implementation Details Rules Summarize To Cache	
₽·Z P	General implementation Details Rules Summarize to Cache	
P LEV_AW	Specify General Measure Information	
Analytic Workspaces		
🕂 🙀 LEV_AW (attached RW)	Name: GROSS_SALES	
	ID: INV.GROSS_SALES.MEASURE	
the ↓ TREASONS	Short Label: Gross Sales	
tir-∑t TIME		
⊕ 원 PRODUCT ⊕-원 CUSTOMER	Long Label: Gross Sales	
	Description: Gross Sales	_
	Use Aggregation specification from the cube	
Measures	Override the Aggregation specification of the cube	
GROSS_SALES GROSS_UNITS GROSS_COGS GROS		
Ben TCR      Ben Measure Folders      Ben LEV_PROGRAMS	L. La	
EV_DBA		



#### **Map Cube**



### **Maintaining Dims/Cubes**

🛱 Maintenance Wizard: Select ob	jects	$\overline{\mathbf{X}}$	
	bes	ed Target Objects Dimensions 슈 PRODUCT	
Add the	e Dimension	Analytic Workspace task prov     Choose how and when the maintain     Run maintenance task immediate     Submit the maintenance task to the Run Immediately     Run at a future time     Date and Time:	ly in this session he Dracle Job Queue
		Maximum number of parallel process	1
		File Name:	< Back Next Finish Cancel



# **Maintaining Dims/Cubes**

Build Log							
XML_MESSAGE XML_AW XML_DATE							
19:18:32 Started Build(Refresh) of LEV_AW.LEV_AW Analytic Workspa							
19:18:32 Attached AW LEV AW.LEV AW in RW Mode.		2005-03-28					
19:18:32 Started Loading Dimensions.		2005-03-28					
19:18:32 Started Loading Dimension Members.	LEV_AW.LE						
19:18:32 Started Loading Dimension Members for PRODUCT.DIM	LEV_AW.LE	2005-03-28					
19:18:51 Finished Loading Members for PRODUCT.DIMENSION. A							
19:18:51 Finished Loading Dimension Members.		2005-03-28					
19:18:51 Started Loading Hierarchies.		2005-03-28					
19:18:51 Started Loading Hierarchies for PRODUCT.DIMENSION (	LEV AW.LE						
19:19:19 Finished Loading Hierarchies for PRODUCT.DIMENSION							
19:19:19 Finished Loading Hierarchies.		2005-03-28					
19:19:19 Started Loading Attributes.		2005-03-28					
19:19:19 Started Loading Attributes for PRODUCT.DIMENSION (1 o							
19:19:28 Finished Loading Attributes for PRODUCT.DIMENSION. 2		2005-03-28					
19:19:28 Finished Loading Attributes.		2005-03-28					
19:19:28 Finished Loading Dimensions.		2005-03-28					
19:19:28 Started Updating Partitions.		2005-03-28					
19:19:31 Finished Updating Partitions.	LEV AW.LE						
19:20:19 Completed Build(Refresh) of LEV_AW.LEV_AW Analytic Work	LEV AW.LE	2005-03-28					
			<u></u>				
, 			Close				



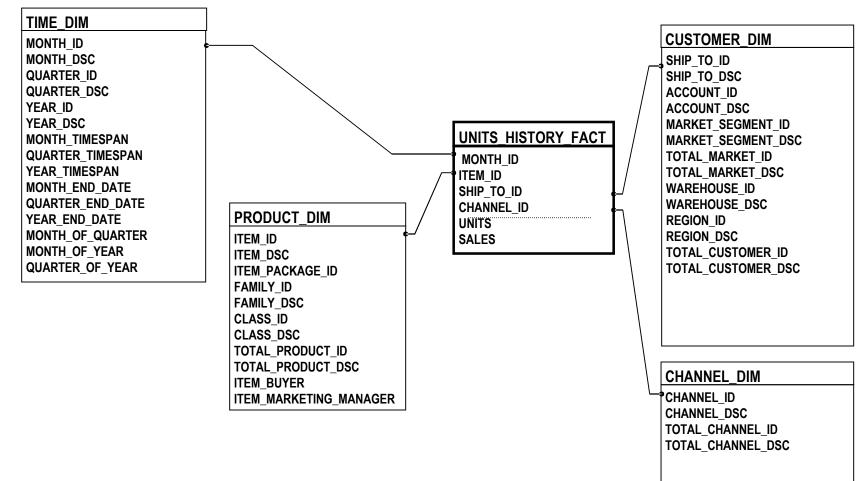
# **Understand Design**

- Data is Electronics Company
- Dimensions are:
  - Product
  - Channel
  - **Customer**
  - Time
- Measures are:
  - □ Sales
  - Units
  - □ Calc Price

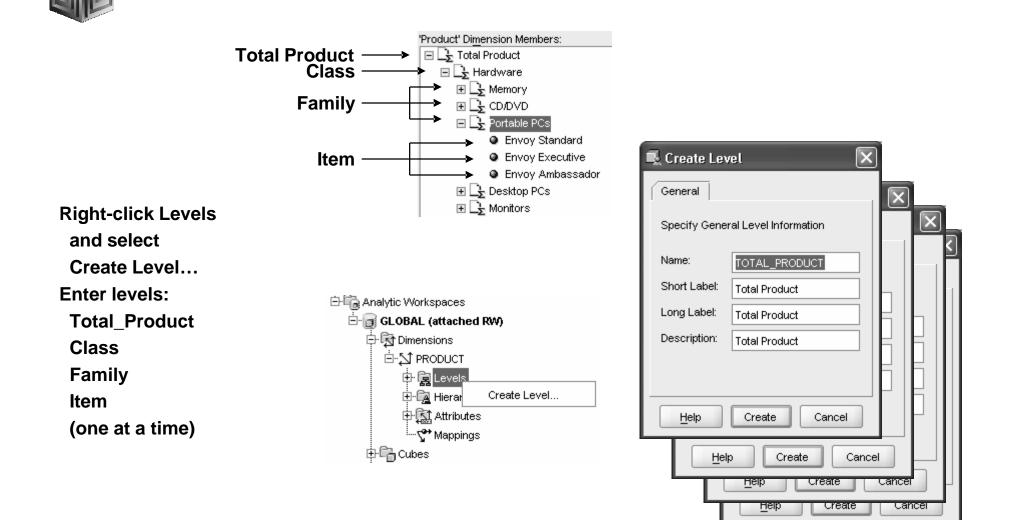
🐇 Measure Data Viewer 📃 🗆 🗙					
G, ?					
Page Items Channel /	Page Items 🖉 Channel All Channels 👻 Customer All Customers 👻				
2003	۲.	2004			
5002	Sales	Units	AVG_SALES_PRIC		
Total Product	00.046.140	220 024	23		
	80,846,148	339,831			
<ul> <li>Hardware</li> </ul>	72,583,931	117,595	61		
Memory	3,164,263	9,038	35		
CD/DVD	9,680,971	40,520	23		
Portable PCs	11,095,375	4,857	2,28		
Desktop PCs	42,605,388	24,995	1,70		
Monitors	2,529,677	8,478	29		
▶ Modems/Fax	3,508,256	29,707	11		
▶ Software/Other	8,262,217	222,236	3		



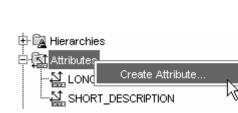
### **Existing Star-Schema Tables**



# **Adding Levels to Dimension**



# **Adding Dimension Attributes**



Attributes

Long Description and Short Description are automatically added.

Add extra attributes: Package Buyer Marketing Manager But only for ITEM level (the attributes don't apply to higher levels)

🖳 Create Attri	oute	×
General Imple	mentation Details	
Specify General	Attribute Information	
Name:	PACKAGE	
Short Label:	Package	
Long Label:	Package	
Description:	Package	
Attribute Type:	User	
	DUCT	Select All Ceselect All
Help		Create Cancel



# **AWM Cube Builder Tips**

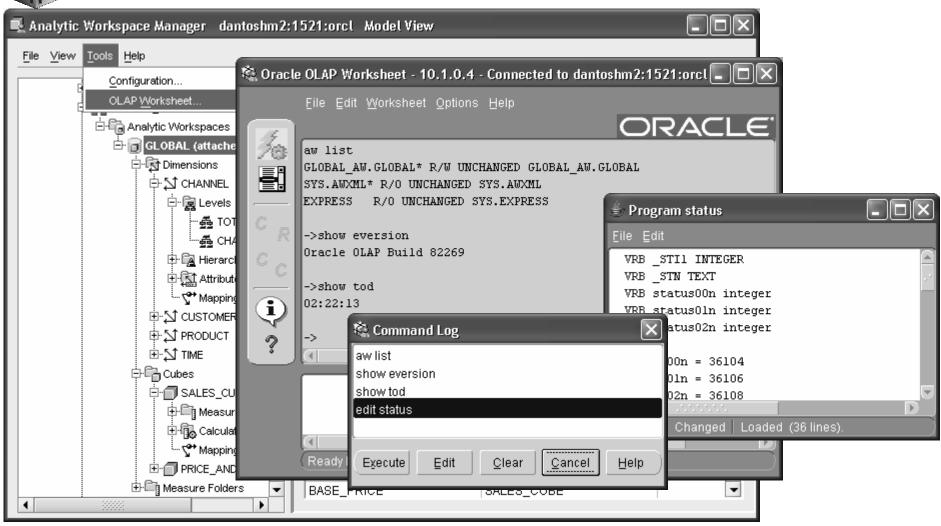
- Remember to save Everything to XML files
- Remember this is Real-time.... So changes are nearly immediate (may need to reload data)
- Use "View" to see results in tool No Need for BI Beans to validate success!
- Move Measures to Folders
- Can save Calculated Measures to XML Then you can Edit!

#### **AW Creation in AWM10g**



- If create an AW in the Object view:
  - □ AW is NOT in standard form
  - □ AW won't be seen in the Model view
- If create an AW in the Model view:
  - Can define the AW using logical elements (dimensions, levels, hierarchies, cubes, measures, mappings)
  - AW can also be seen in the Object view which shows the physical implementation of standard form

#### OLAP Worksheet (like SQL Worksheet) Launched from AWM





# **Oracle BI – Getting the Data In**

- Storing / calculating with the data □ Oracle RDBMS
  - □ Oracle OLAP (an option to the RDBMS)
- Getting the data in / managing
  - □ Oracle Warehouse Builder
  - □ Oracle Enterprise Manager
  - □ Analytic Workspace Manager



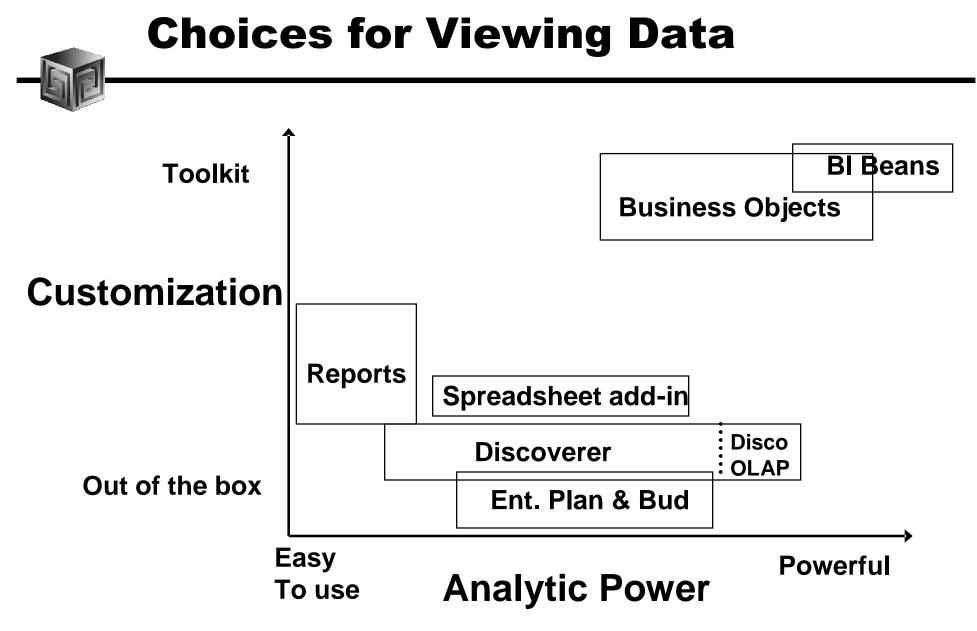
## **Getting the Data Out**

- Once the Data is in OLAP how do we get the data out?
- Alternatives
  - □ BI Beans applications (Custom or pre-built)
  - Discoverer
  - Oracle Reports
  - □ SQL Access from any SQL tool
  - □ Spreadsheet Add-in
  - Any except Spreadsheet add-in can be in a portal and with web interface



## What Access Tool?

- Java OLAP API designed for products
- Discoverer for ad hoc analysis
- BI Beans for custom applications (using JDev)
- Spreadsheet Add-in for access from Excel
- Oracle Reports for highly formatted reports
- Oracle Apps for analysis of Apps data
- 3rd Party tools fill in gaps





## What Are BI Beans?

- BI Beans 9.0.2 first released in May 2002
- Beans 10.1.2.1 Current Ver.
- Part of Oracle10g Developer Suite and Oracle BI
- Integrated extension for Oracle9i/10g JDeveloper
- Set of Java Beans (API) and integrated BI Wizards (JDev)
- Integrated tightly with Oracle9i/10g Database
- Exploits the Analytics of the 9i/10g Database
  - □ SQL Analytics
  - OLAP Analytics



# **BI Beans Key Features**

#### Leverage Integrated Oracle technology stack

- Development
- Administration

#### High Developer Productivity

- □ JDeveloper Wizards object and 100% Java code generation
- Live data access at design time

#### Analytic Power

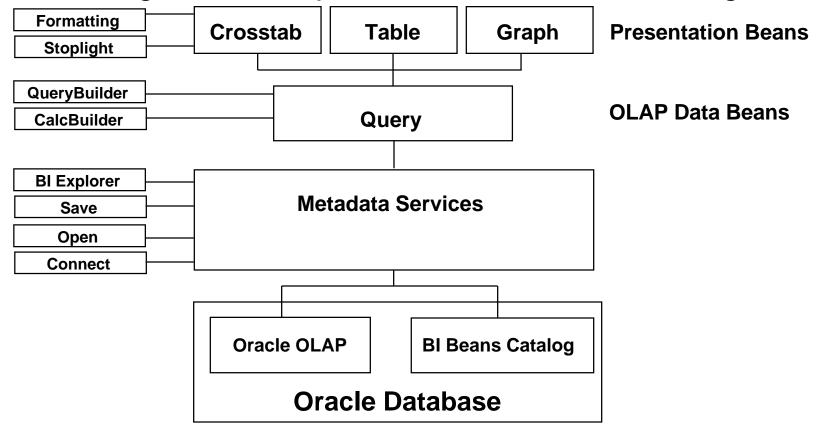
- □ Simplified access to the power of Oracle
  - Multidimensional Engine
  - Relational Data Warehouse Schema

#### Collaboration Support

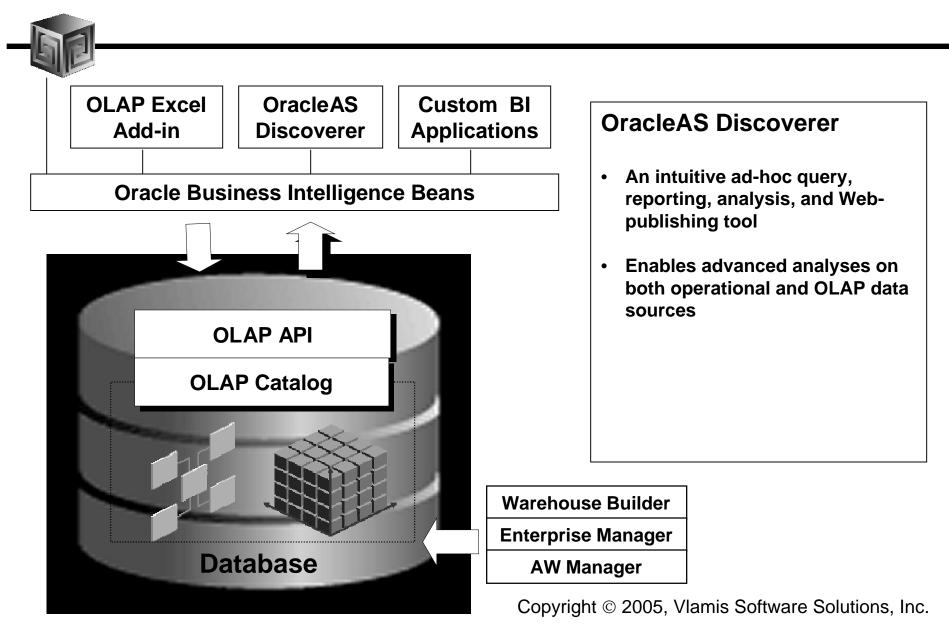
- □ Share analyses across user community
- □ Secure

## **BI Beans Components**

High level components reflect business usage

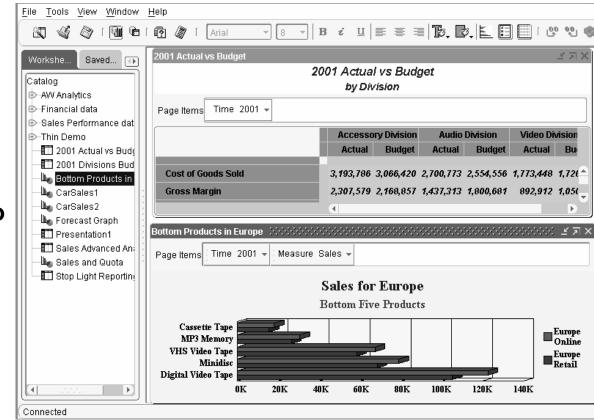


## **Ad-hoc Access OLAP via Discoverer**



# **Discoverer 10g – Discoverer OLAP**

- Currently AWM creates EUL for SQL Access
- Disco 10g adds Direct Access to OLAP





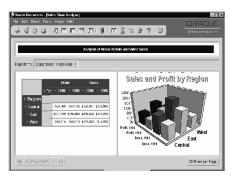
## **Discoverer Specifics**

- Discoverer "Classic" still there
- Discoverer OLAP built with BI Beans
- Integrated Relational and Multidimensional access to data
- Discoverer OLAP uses BI Beans repository with Discoverer extensions
- Uses "Workbook" metaphor to organize crosstabs and graphs into screens

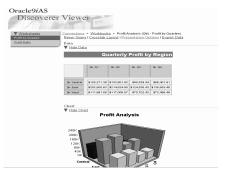
## **Three Deployments of Discoverer**



#### **Discoverer Plus**



#### **Discoverer Viewer**



#### **Discoverer Portlets**



Power user tool Creates new workbooks Runs via applet Casual user tool Existing workbooks Launched from Browser Zero footprint Casual user tool Existing workbooks Part of Portal Launches Viewer Zero footprint

## Discoverer Development Themes

- Single tool for both relational and multidimensional analysis
- Easy access to powerful analytics of the database
- Highly customizable display
- Support collaboration



## **Query Building**

🔎 Worksheet Wizard			
Items Dimensions Hidden Dimensions			
To add items to your query, select them from the Available list and move th	them to the Selected list.	st.	
Ayailable:		🏸 Worksheet Wizard	×
Comparison Measures     Financial data     Profitability Measures     Sales Performance data     FI Costs	- II Sales - In Sales Year Ag - In % Change Sa ⊖- II Channel - 쥷 Standard	Sa From: 'Standard' hierarchy ~	
Image: Promotion       Imag	<ul> <li>↔ 것 Geography</li> <li>☆ Standard</li> <li>↔ 것 Product</li> <li>☆ Standard</li> <li>☆ X Time</li> </ul>	d     Available:     Selected:       d     Members     Conditions       Saved Selections     Steps       Image: Condition of the selection of the sele	Video Division
P→S1 Geography P→S1 Product P→S1 Time	- 🗕 🚠 Standard	C Add Y Equivalent     Y Top 3 based on Sales     Y Top 3 based on Sales     Y Bottom 5.0% based on Sales Year Ago     W Making up top 3.0 % of Sales Year Ago     W Making up top 3.0 % of Sales Year Ago     Hierarchy	<u>uipment/Parts</u> : <u>Top 3</u> based 🥒
Comparison Measures		Image: Second	
Simplified acces	s	Sort Save	
Simplified acces to analytics	ĺ	Help Apr	oly OK Cancel

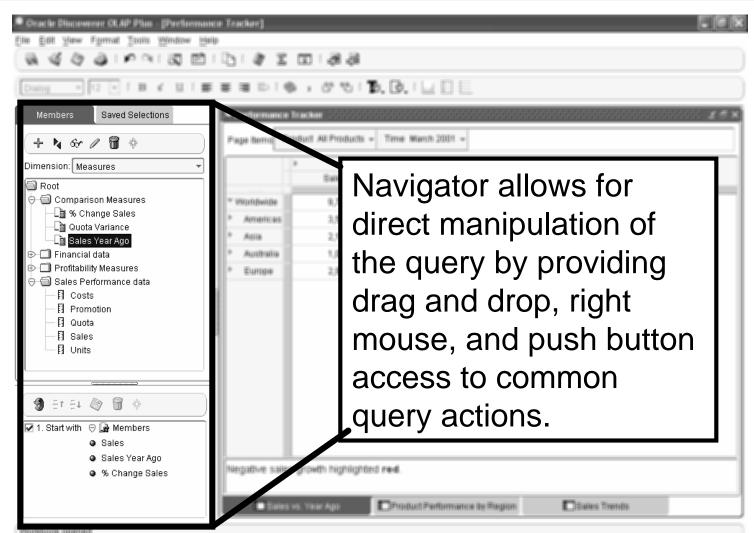


## **Custom Calculations**

Calculation Wizard - Step 1 of 3: Name and Type  What would you like to name this calculation?  % Change Last Year  What type of calculation do you want to create? Calculation Type:	Powerful calculations, simple user interface
- Departmention	Calculation Wizard - Step 2 of 3: Percent Difference from Prior Period         Percent Difference from Prior Period         Returns the percentage difference between the current value of a measure and the value of that measure from a prior period.         What measure do you want to calculate percent difference for?         Measure:       Sales         Calculate percent difference based on values:         Qver time in:       Standard         From:       Year ago         Period ago         Image: Perio
	Help Back Next Einish Cancel



## **Direct Manipulation**

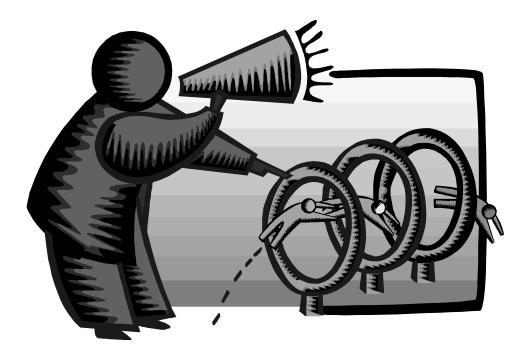


## **Navigator – Member Selection**

Members Saved Selections
( + ∖ ↔ ∥ 🗑 🚸 )
Dimension: Measures
🗐 Root
🗢 🗐 Comparison Measures
🗌 🗌 % Change Sales
— 🗋 Quota Variance
🗌 🗋 Sales Year Ago
⊕-⊡ Financial data
🕀 🗔 Profitability Measures
🗢 🗐 Sales Performance data
- 🛛 Costs
- 🛛 Promotion
— 🖪 Quota
- 🖪 Sales
- 🛙 Units
[ •
`

 Dimension members and measures can be selected and applied to the worksheet

### Demonstration of Discoverer OLAP

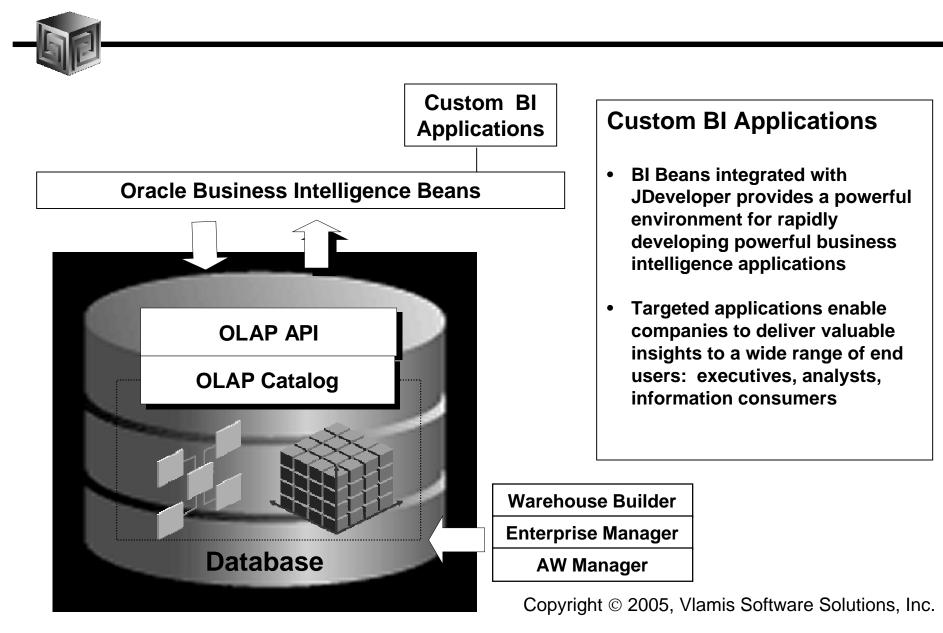




## Discoverer Plus Features Over Vanilla BI Beans Application

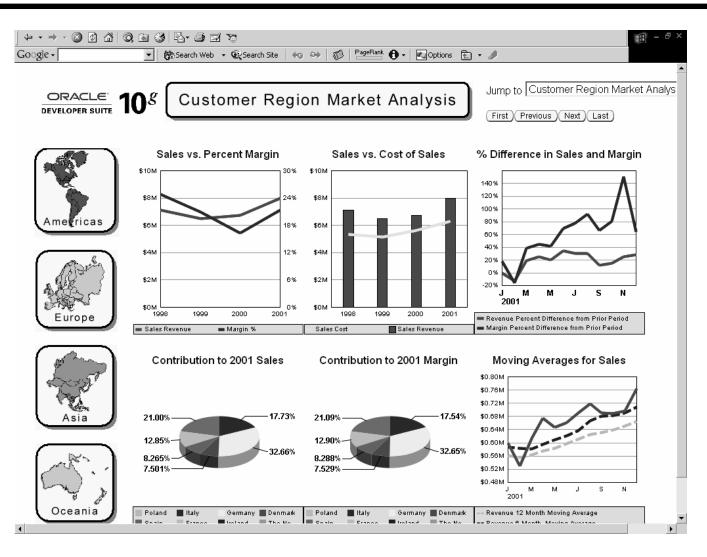
- Multiple deployments
  - □ Thick applet
  - □ Thin viewer
  - Portlet
- Worksheet metaphor
- Export to PDF
- Undo
- Drag and Drop selection changes
- Totals at bottom or right
- Other features as well

# **Custom Development via BI Beans**





## **Custom BI Application**





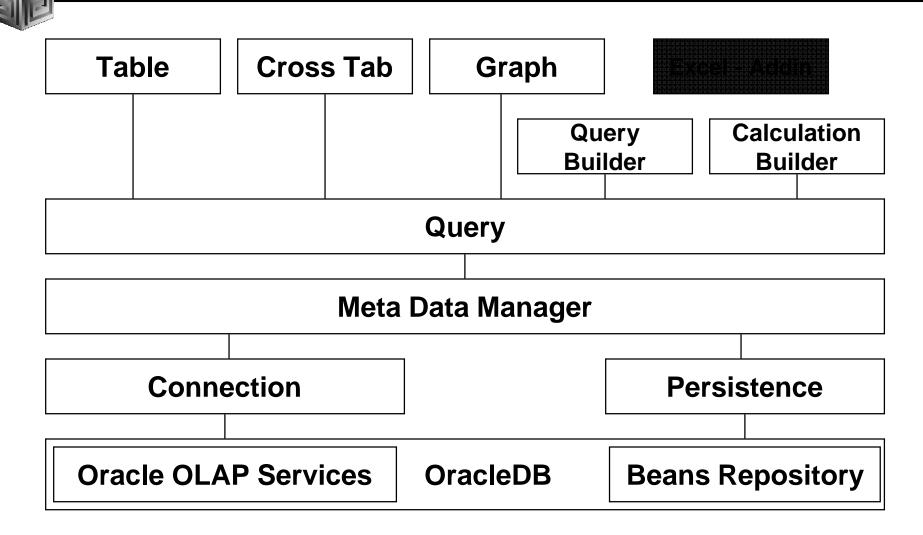
## **BI Beans Applications**

	🗐 VSS Business Analyzer 1.50					
	File Edit Catalog Tools Help					
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	Arial - 8 - 8 - 8	표  특 특 클 🎲 🔷 🕠	° •   B. C.			
		VSS Business Analyzer 2.0: Analyze - File Edit View Favorites Tools Help	Ağcrosoft Internet Explorer			- F×
		🔇 Back 🔹 🕥 🕆 🖹 👔 🏠 🔎 Search	☆ Favorites 🜒 Media 🙆 🙆 •	· 🎍 🖻 💭		
	Page Items Measure Budget 👻	Address Address http://216.63.18.129:7779/vssba20/	(Analyze2.uix?bajaPage=bisid=xk-1ml%20 Search Web   ▼   🐲   PageRank 🗗 3			Norton AntiVirus 🚂 👻 Links 🌺
	Cost of Goods Sold	VSS Business A	nalyzer			Open Report Logout
Thick	Gross Margin			( Remove Catalog )( Save )( Sa	ve As )( Printable Page )( Export )(	Edit )( Insert Calculation )
Client	Marketing Expense	►Tools <u>View</u> Layout Format Stoplight St	ort Saved Selections			
Chefit	Net Income	View All Objects 💟 Go	Page Items Time December02		Channel All Channels 👻 (Go	)
	Operating Income	⊕ ☐ AW Analytics		Sales Revenue % Sales Va	rriance Quota	
		⊕C Financial data	<sup>™</sup> Areas in the Americas	460,710	451,616	
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**Thin Client** 

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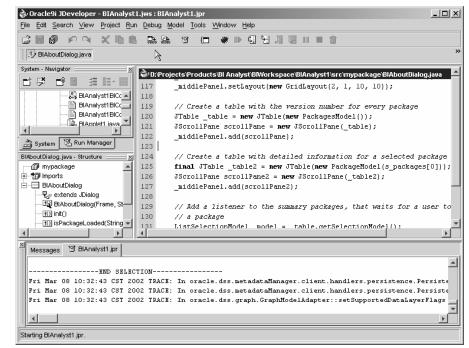
#### **Business Intelligence Beans**



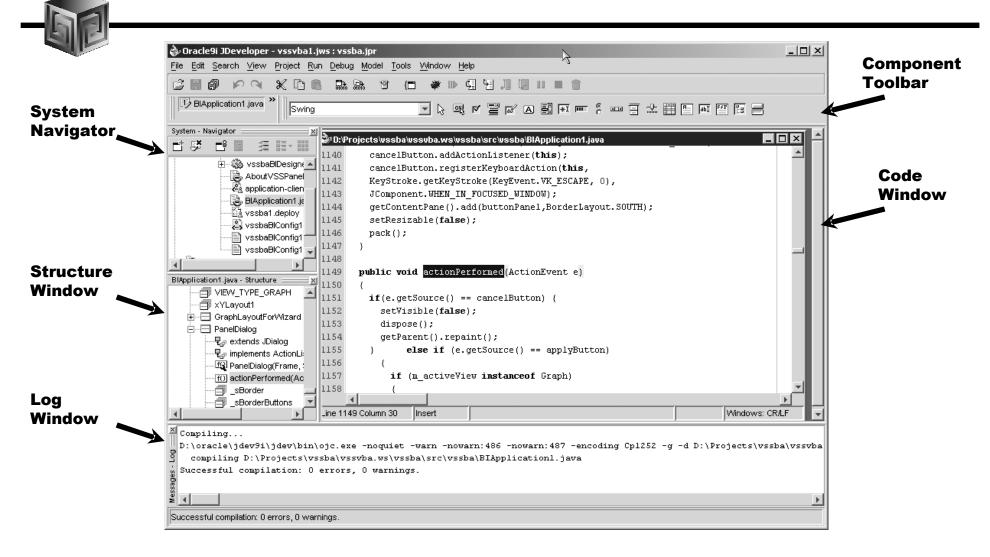


# **JDeveloper Integration**

- Single Development tool for Relational and OLAP dev
- Design-time integration objectives
  - Use JDeveloper concepts; extend when necessary
  - Live data access
  - □ Run application objects
  - Extensive use of Wizards to support rapid development
  - Use BI Beans runtime repository to enable multiple deployment options



#### **JDeveloper Environment**





## **BI Beans Designer Settings**

l Beans Settings
Design Settings - Project1BlDesigner1 Run Settings - Project1BlConfig1
Specify your design settings. These settings are used when creating data-aware Business Intelligence objects in JDeveloper.
Data Source
Select the OLAP data source that you want to work with:
OLAP Connection: OLAPConnection1
Ed <u>i</u> t Test
Catalog
Specify a directory for storing Business Intelligence objects when developing your application in JDeveloper. You can copy these objects to a Catalog in an Oracle database when deploying your application.
Directory: ITutorial\Project1\src\bidefs\Project1BlDesigner1 Browse
Help Cancel

- Container for Business Intelligence Objects
- References information needed to connect:
  - □ to Oracle OLAP
  - □ and the BI Beans Catalog.
- <u>Design Settings</u> Lets you view and edit settings in your BI Designer object
- <u>Run Settings</u> Lets you view and edit settings in your BI Configuration file



## **Connection Wizard**

Type       Authentication       Connection       OLAP Server Instance         Each connection is identified by a name. It must be a valid java         Connection Name:       OLAPConnection1         OLAPConnection1       Connection Type:         Oracle (JDBC)       Oracle (JDBC)	Walks you through creating an Catalog Connection
	Source       OLAP Connection Wizard - Step 2 of 4: Authentication         Type       Authentication       Connection       OLAP Server Instance         Authentication       Connection       OLAP Server Instance         A username and password is usually used to authenticate your connection. Enter your username and password below if one is required. If you would like your password to be deployed with the connections.xml file with your projects, select Deploy Password.         Username:       BIBDEMO         Password:       Description
Define Connection Name and Type	Edssword
Login and Password	

Help

OK

Cancel



## **Connection Wizard**

OLAP Connection Wize     Type Authentication Cont	nection OL/ The host na installed. Ti		ort and has a unique service	•	Specify data source.
	Driver: Host Name: JDBC Port: SID:	·			
Help	-	ustom JDBC URL:			i - Step 4 of 4: OLAP Server Instance         ction       OLAP Server Instance         OLAP Server Instance:         Select an OLAP server instance:         OLAPServer
•••••	• •••	nd Test onnection	Help		Test OLAP connection Status: 1 OLAP instances found! OK Cancel

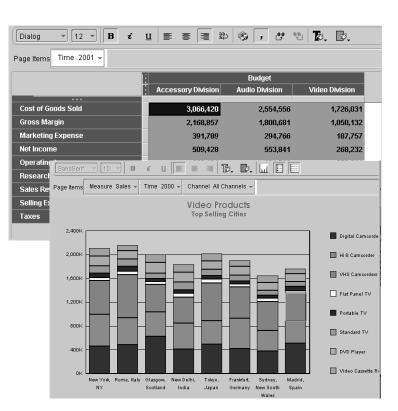


## **Presentation Beans**

- Provides common user interface across Oracle BI products
- Translate UI gestures into OLAP events
- Graph

...

- □ Over 50 graph types
- □ Can modify appearance
- Crosstab/Table
  - □ Cell level formatting
- View toolbar enables simple access to formatting capabilities
- Customers: <u>Discoverer</u>, Reports, Portal, CRM, Enterprise Planning and Budgeting, Balanced Scorecard





# **Business Intelligence Wizards**

- Specialized Wizards Built into JDeveloper
  - **Connection Wizard**
  - □ Calculation Wizard
  - Query Wizard
  - Presentation Wizard
  - □ Java Client Application Wizard
  - □ Servlet (JSP) Application Wizard



## **JDeveloper BI Wizards**

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Help	Cancel Help	Select the top level menu items that you want		You hav Bi Java File	e comple Application Applicati	cts/vssba/vssvba.ws/vssba/s Designer1 entation u u	ar BI Java Application. rc∧vssba/BIApplication2 java	<u>×</u>		
			Cancel <u>H</u> elp			Ą	< <u>B</u> ack <u>M</u> ext >	Finish		



### **Query Builder**

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- "Brains" behind the presentation beans
  - **Data provider**
  - □ Data navigation
  - □ Data selection
- QueryBuilder customizer
  - Enables end user to specify advanced queries using business terms - not SQL
  - Save favorite selections



#### Customizer

Options       Titles       Format       Style         Select options for your crosstab.         Image: Show horizontal grid lines:       Image: Show yertical grid lines:         Image: Show yertical grid lines:       Image: Show yertical grid lines:         Image: Image: Show column headers	<ul> <li>Alter the look of your presentation.</li> <li>Add titles and footnotes.</li> </ul>
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## Customizer

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✓ ToolbarFormat 2         ✓ Big Shots         ✓ Losers         ✓ Losers         Sample:         -123,456	Format Data         General       Font       Number       Date       Rules         Apply format to data meeting all checked conditions.         ✓       Geography: China, India, Japan, Malaysia, Singapore, Taiw       Edit         Channel: Retail       Time: 2000         ✓       Sales > 1000000.0       ▼         Select the format elements to include in this format. Unchecked elements will be ignored.	Sample: 1,234 9,012 3,456 -4,567 2/2/03 6/15/00 12/4/02
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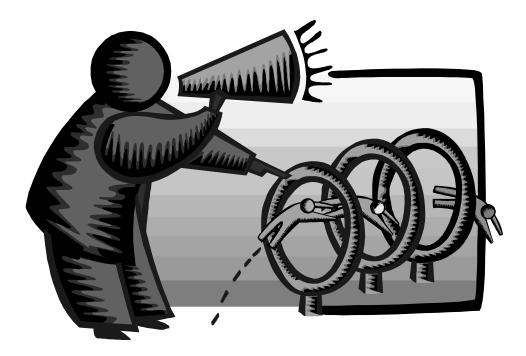
## **Persistence Services – BI Catalog**

- Enables end users to save personal analyses or share analyses with other users.
- Organizes information in folders
- Persisted objects include:
  - Crosstab, table and graph formatting
  - Entire queries or individual selections
  - □ Calculations
- Objects persisted in XML format
- Searchable

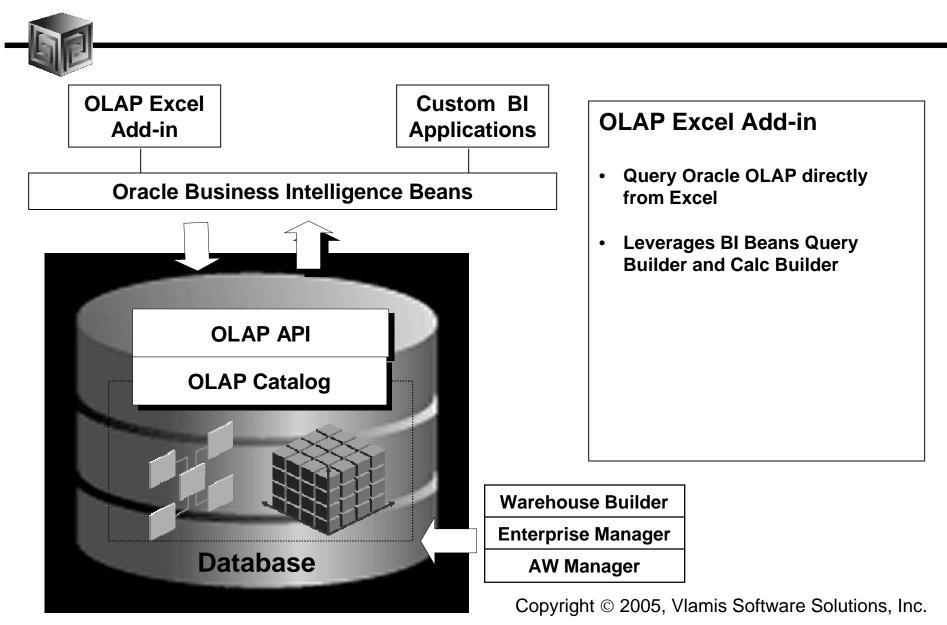
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### **Demonstration of BI Beans Application**

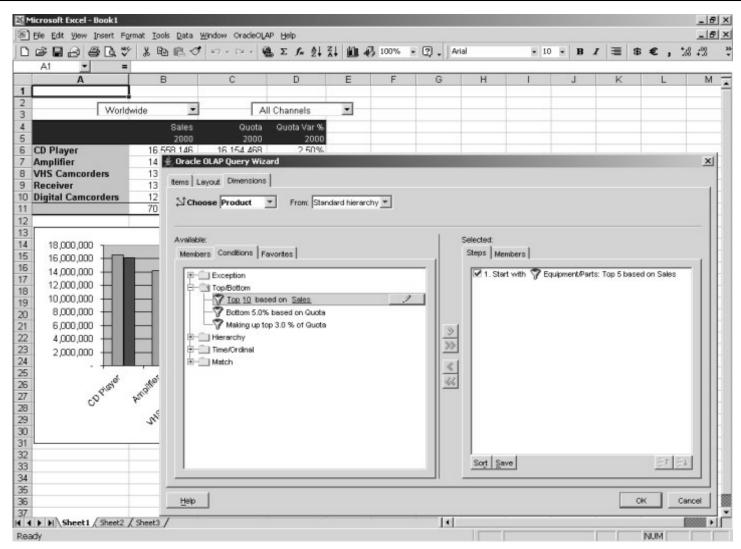


## **Access to All OLAP Data from Excel**





#### **Spreadsheet Add-In**





## **Spreadsheet Add-in Specifics**

- Use instead of Discoverer as ETL OLAP Tool
- Allows access directly from Excel to entire OLAP cube
- Allows access to Query Editor
- Allows access to Calc Builder
- Presents data in familiar Excel interface
- Breaks down perception OLAP data "closed"
- Users love access from Excel!

# What Does Spreadsheet Add-in Do?

- Adds OracleOLAP menu to Excel menu
- New Query gets data into Excel
- Edit Query changes selection in Excel
- Add New Calculation calls Calculation Wizard
- Allows for drilling and paging on OLAP data
- Saves queries between sessions
- Refresh Query refreshes queries from server
- Several options to modify behavior

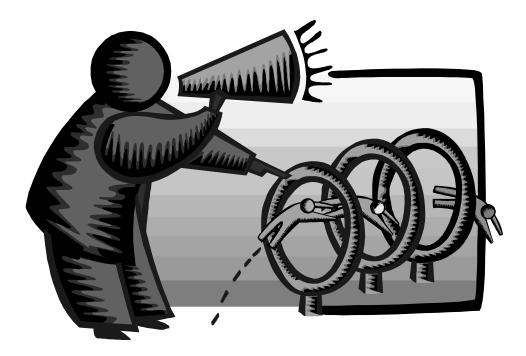


### **Spreadsheet Add-In**

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#### **Demonstration of Spreadsheet Add-in**





# Which Is Right For You?

## **BI Beans**

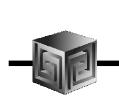
- Need customizations
- Integrate with other non-Oracle Applications
- Need to extend in future
- Have Java programmers
- No problem with:
  - Documentation
  - Installation
  - Support
  - Training

# Discoverer

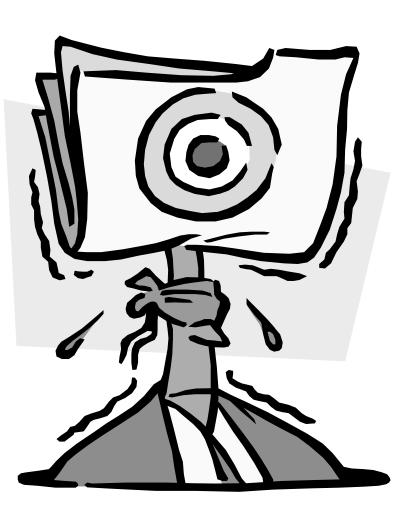
- Want out-of-the-box setup
- Already have Discoverer
- Want Portal integration
- Like Discoverer functionality

## **Excel Add-in**

- Want to drive from Excel
- Free (with Oracle OLAP)
- Users OK with creating own



#### **QUESTIONS?**





- Manufacturing company needs to reduce inventory levels
- Uses OLAP DML Forecast command based on orders
- Users can override forecasts and add their own promotional campaigns
- Computes more accurate forecasts of production needs, reducing inventory levels
- Can compare accuracy of monthly forecasts by comparing various "scenarios" each month with actual shipments
- Application presented as JSP for business forecasters / managers



- Service organization with call center wants to minimize hold time but not increase headcount
- Solution is to analyze hold time and customer resolution time for each support analyst
- Can rank support engineers / departments by customer satisfaction / resolution / callback rates
- Can pay bonus based on quantifiable results



- Oil company has complex GL and existing Express-based "business rules engine" for allocating costs and income
- Uses Oracle OLAP engine to develop models to allocate data based on rules analysts develop
- Users can develop their own way of analyzing the data rather than relying on IT
- IT sets up infrastructure, users develop actual analyses



# **Oracle OLAP Case 3 (continued)**

- Company has existing Express application that meets user needs, but wants to modernize U/I and run with web interface
- Export/import existing Express databases to Oracle OLAP AWs
- Back-end code works as-is
- Front-end code rewritten in Oracle OLAP Web Agent (OLAP DML)
- "Application Generator" allows business users to create entirely new applications with their own multi-dimensional objects



- Manufacturer wants an ad-hoc analysis and reporting against sales data warehouse
- Users need easy-to-use interface and limited custom analysis capabilities
- Front-end is BI Beans custom JSP with crosstabs customized for user needs
- "Custom selector" allows users to select data
- Highlights importance of "returns"
- Daily data allows managers to impact EOM numbers
- Company changing business practices now



- CPG company has existing Oracle Sales Analyzer implementation
- Company wants to explore using OracleBI to update technology
- Created Proof-of-concept dimensional model in less than 40 hours
- Demonstrated two techniques:
  - Export out data and import into Oracle OLAP
  - □ Use AWM to map to star schema data warehouse
- Company evaluating Discoverer OLAP



- Shipping company wants to flexibly report data with many custom calculations
- Company used to multidimensional tools, but wants solution integrated with Oracle
- Many users accustomed to Excel
- Company wants training, but ends up needing consulting to get going
- Company now creating cubes on their own, using Excel add-in as their front-end of choice



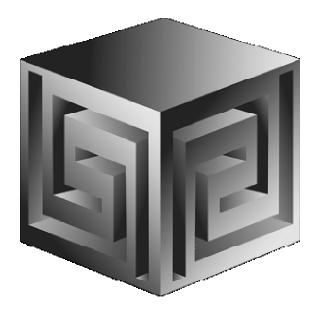
- Financial analysis company wants to analyze stocks against benchmarks using proprietary models
- Presentation of data is by various attributes of Equities such as Market Capitalization, Industry, etc.
- Users want to drill from groups of stocks to individual equities, changing dimensionality
- Custom OLAP DML code transforms data with models when copying from one cube to another



- ASP Company using Oracle OLAP to deliver analysis of web traffic to clients
- Building separate AW for each client
- Uses templates to share common "dimensions" across multiple implementations
- Each client gets separate AW so each can customize dimensional model to their needs
- Building ASP offering around Oracle BI/OLAP

#### Oracle BI and Oracle OLAP— What's All This About?

#### **October 2005**



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